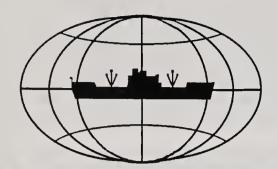
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# U.S. EXPORT SALES

Because of the Martin Luther King, Jr. birthday, Monday, Jan. 20, 1997, the next report will be released on Friday, Jan. 24, 1997.

- Outstanding Export Sales (Unshipped Balances) on JAN. 9, 1997
- Export Shipments in Current Marketing Year
- Daily Sales Reported
   JAN. 3 9, 1997

As Reported by Exporters



## U.S. EXPORT SALES EXPLANATION APPLICABLE TO ALL TABLES

THIS REPORT IS BASED ON REPORTS SUBMITTED BY PRIVATE EXPORTERS AND IS AVAILABLE IN "HARD COPY", ON THE "USDA HOMEPAGE", ON "STAT-USA" ELECTRONIC BULLETIN BOARD, AND ON "FAX-ON-DEMAND" FROM THE FOREIGN AGRICULTURAL SERVICE. OUTSTANDING EXPORT SALES AS REPORTED AND COMPILED WITH OTHER DATA GIVE A SNAPSHOT VIEW OF THE CURRENT CONTRACTING SCENE. AT ANY GIVEN TIME IN THE COURSE OF A MARKETING YEAR, OUTSTANDING SALES DO NOT BEAR A CONSISTENT RELATIONSHIP TO EVENTUAL EXPORT SHIPMENTS. A MEANINGFUL EXPORT PROJECTION IS NOT OBTAINABLE BY THE SIMPLY ADDING OUTSTANDING SALES TO EXPORTS TO DATE. THE LATTER DATA, ALONE, PROVIDE A MORE RELIABLE MEASURE OF CURRENT EXPORT ACTIVITY THAN MAY BE DERIVED FROM A YEAR-TO-YEAR COMPARISON OF OUTSTANDING SALES.

FOR THE HARD COPY, ALL COUNTRIES WITH OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE INCLUDED FOR EACH CLASS OF WHEAT, ALL WHEAT, WHEAT PRODUCTS, CORN, SOYBEANS, SOYBEAN CAKE AND MEAL, AMERICAN PIMA COTTON, ALL UPLAND COTTON, WHOLE CATTLE HIDES, AND WET BLUES (UNSPLIT AND GRAIN SPLIT). FOR OTHER COMMODITIES, COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE NOT SHOWN SEPARATELY BUT ARE INCLUDED IN REGION TOTALS. THE ELECTRONIC VERSIONS INCLUDE ALL COUNTRIES, AS WELL AS THE BREAKDOWN BY CLASSES FOR RICE AND COTTON.

WHEAT PRODUCTS INCLUDE: ALL WHEAT FLOUR (INCLUDING CLEARS), BULGUR, SEMOLINA, FARINA AND ROLLED, CRACKED AND CRUSHED WHEAT.

REGIONS MAY NOT ADD DUE TO ROUNDING. ASTERISK (\*) DENOTES QUANTITY IS LESS THAN .05. EXPORTS FOR OWN ACCOUNT INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S. TO FOREIGN PORTS.

#### CONVERSION FACTORS: BUSHELS OR CWT PER METRIC TON 1/

| COMMODITY  | UNIT | POUNDS<br>PER UNIT | NUMBER OF UNITS<br>PER METRIC TON |
|--|------|--------------------|-----------------------------------|
| WHEAT SOYBEANS CORN GRAIN SORGHUM BARLEY OATS RICE | BU   | 60                 | 36.743333                         |
|  | BU   | 60                 | 36.743333                         |
|  | BU   | 56                 | 39.367857                         |
|  | BU   | 56                 | 39.367857                         |
|  | BU   | 48                 | 45.929166                         |
|  | BU   | 32                 | 68.893750                         |
|  | CWT  | 100                | 22.046                            |

1/ A METRIC TON EQUALS 2,204.6 POUNDS

ADDITIONAL INFORMATION CONCERNING THE EXPORT SALES REPORTING SYSTEM AND THE DATA PRESENTED HEREIN CAN BE OBTAINED BY CONTACTING EXPORT SALES REPORTING, FOREIGN AGRICULTURAL SERVICE, WASHINGTON, D.C. 20250, TELEPHONE: (202) 720-3273 OR FAX: (202) 690-3273.

METHODS OF OBTAINING DATA CONTAINED IN THIS REPORT INCLUDE:

HARD COPY: SUBSCRIPTION FROM THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS)

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TECHNICAL INFORMATION SERVICE, SPRINGFIELD, VA 22161 TELEPHONE (703) 487-4630

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BULLETIN BOARD FAX: SET YOUR FAX MACHINE FOR POLLING AND DIAL

 SUMMARY DATA
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 COTTON
 202 690-3273

 CATTLE HIDES AND SKINS
 202 690-3270

FAX-ON-DEMAND: FROM YOUR FAX MACHINE WITH A TELEPHONE HANDSET, DIAL 202-720-7000 AND FOLLOW INSTRUCTIONS TO RECEIVE THE REPORT BY COMMODITY GROUPINGS.

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TO FILE A COMPLAINT, WRITE THE SECRETARY OF AGRICULTURE, U.S. DEPARTMENT OF AGRICULTURE, WASHINGTON, D.C., 20250, OR CALL 1-800-245-6340 (VOICE) OR (202) 720-1127 (TDD). USDA IS AN EQUAL OPPORTUNITY EMPLOYER.

#### **Export Sales Highlights**

This summary is based on reports from exporters for the period January 3 - 9, 1997.

Wheat: Net sales of 177,500 metric tons (MT) improved from the previous week's low level and were 29 percent below the 4-week average. Increases reported for Israel (75,400 MT), South Korea (63,200 MT), Mexico (32,900 MT), and Japan (32,800 MT) were partly offset by decreases for Trinidad (71,000 MT--switched to 1997/98) and Peru (17,800 MT). Sales of 91,000 MT for the 1997/98 marketing year were mainly for Trinidad (71,000 MT). Exports of 339,900 MT were up 38 percent from the week earlier and 13 percent from the 4-week average. The primary destinations were Japan (86,900 MT), South Korea (69,200 MT), the Philippines (43,600 MT), and Israel (35,700 MT).

<u>Corn</u>: Net sales of 890,600 MT were three and three-quarters times the week earlier and one-half above the 4-week average. The primary buyers were Japan (363,500 MT), Egypt (167,900 MT), South Korea (161,400 MT), South Africa (57,600 MT), and Israel (40,000 MT). Reductions were reported for unknown destinations (112,300 MT). Exports of 863,500 MT were 19 percent below the prior week and 23 percent under the 4-week average. The primary recipients were South Korea (214,300 MT), Egypt (140,400 MT), Japan (107,700 MT), Taiwan (103,300 MT), and South Africa (57,600 MT).

Barley: There were no sales or exports reported during the week.

<u>Sorghum</u>: Net sales of 87,200 MT were up 53 percent from the previous week, but down 16 percent from the 4-week average. The major buyers were Japan (40,600 MT) and Israel (36,600 MT). Decreases of 21,000 MT were reported for Chile. Exports of 38,500 MT fell 70 percent from the prior week and the 4-week average. The destinations were Israel (22,400 MT), Mexico (14,000 MT), and Japan (2,000 MT).

Rice: Net sales of 55,500 MT were three and two-fifths times the week earlier and 30 percent above the 4-week average. The major buyer was Japan (23,500 MT), followed by Turkey (7,500 MT, which includes new sales of 20,000 MT--all rough--and cancellations of 12,500 MT), Mexico (6,300 MT, of which 6,000 MT was rough), Trinidad (5,000 MT), Ghana (4,000 MT), the Netherlands (3,700 MT), Canada (2,900 MT), and El Salvador (2,500 MT--all rough, switched from Guatemala. Exports of 20,500 MT were down 62 percent from the previous week and the 4-week average. The primary destinations were Japan (10,000 MT) and Mexico (6,300 MT).

<u>Soybeans</u>: Net sales of 712,500 MT recovered from the previous week's marketing-year low and exceeded the 4-week average by three-fifths. The major increases were for the Netherlands (202,800 MT), unknown destinations (72,700 MT), Germany (66,000 MT), Mexico (65,600 MT), France (63,200 MT), and Spain (60,900 MT). Exports of 597,900 MT were 8 percent above the previous week, but 24 percent under the 4-week average. The primary destinations were Japan (127,800 MT), Taiwan (75,600 MT), France (68,900 MT), and Germany (63,000 MT).

Soybean Cake and Meal: Net sales of 141,900 MT were 7 percent above the previous week and 9 percent above the 4-week average. Unknown destinations (31,100 MT), Saudi Arabia (12,000 MT), Turkey (11,900 MT), Spain (11,000 MT), and Venezuela (10,100 MT) posted the largest increases. Exports of 136,500 MT were off one-third from the previous week, but exceeded the 4-week average by 16 percent. Thailand (37,100 MT), Ireland (13,600 MT), Turkey (11,900 MT), the Dominican Republic (11,000 MT), and Ecuador (10,800 MT) were the major recipients.

<u>Soybean Oil</u>: Net sales of 27,500 MT) were primarily the result of increases for China (20,000 MT--switched from unknown destinations), Hong Kong (10,000 MT), and Turkey (7,000 MT) being partially offset by reductions of 12,000 MT for unknown destinations. Exports of 16,400 MT were to Hong Kong (8,000 MT), Turkey (7,000 MT), Mexico (1,300 MT), and Canada (100 MT).

Cotton: Net Upland sales of 238,300 running bales (RB) were three times the previous week and two and three-tenths times the 4-week average. The major increases were for China (68,600 RB), South Korea (36,400 RB), Turkey (26,300 RB), Mexico (26,000 RB), and Indonesia (18,600 RB). Exports of 187,200 RB--a marketing-year high--exceeded the prior week by 7 percent and the 4-week average by 27 percent. Asian destinations accounted for 81 percent of the week's shipments; Western Hemisphere, 13 percent; and West European, 6 percent.

<u>Hides and Skins</u>: Sales of 552,300 pieces were three-quarters above the previous week. Whole cattle hide sales of 522,400 pieces were primarily for South Korea (270,800 pieces), Taiwan (112,700 pieces), and China (50,300 pieces). Exports of 380,500 pieces were 3 percent above the prior week, but 9 percent below the 4-week average. Whole cattle hide exports of 359,200 pieces were destined mainly for South Korea (190,300 pieces), Taiwan (57,900 pieces), and Japan (42,400 pieces).

Sales of 31,800 wet blue hides were down 72 percent from the previous week's level. The major buyers were Spain (15,900 grain split) and Hong Kong (6,600 unsplit and 4,900 grain split). Exports of 49,600 hides were 46 percent below the week earlier and 12 percent below the 4-week average. The primary destination was South Korea (28,700 unsplit). Net sales of splits totaling 879,400 pounds were primarily for Hong Kong (473,300 pounds), South Korea (279,100 pounds), and China (135,000 pounds). Exports of 911,700 pounds were 57 percent below the prior week and 42 percent under the 4-week average. Hong Kong (497,300 pounds) and South Korea (414,500 pounds) were the destinations.

### SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR CURRENT MARKETING YEAR BY REPORTING CATEGORY FOR WEEK ENDING JANUARY 9, 1997

| COMMODITY               | :BEGINNING<br>: O/S |       | : PURCHASES : E<br>:FROM FOREIGN:&<br>:SELLERS2/(-):TI | CANCELLA- | :EXPORTS: |        |
|-------------------------|---------------------|-------|--|-----------|-----------|--------|
|                         | :                   |       | 1000 METRIC  | TONS      |           |        |
| ALL WHEAT               | 2446.5              | 279.9 | -32.0  | 134.4     | 339.9     | 2284.0 |
| WHEAT PRODUCTS          | 34.7                | 20.4  | 0.   | 0.        | 1.0       | 54.2   |
| RYE                     | :<br>: 0.           | 0.    | 0.   | 0.        | 0.        | 0.     |
| OATS                    | :<br>: 0.           | 0.    | 0.   | 0.        | 0.        | 0.     |
| BARLEY                  | :<br>: 145.7        | 0.    | 0.   | 0.        | 0.        | 145.7  |
| CORN                    | 9344.1              | 999.5 | 31.0   | 77.9      | 863.5     | 9371.3 |
| GRAIN SORGHUM           | : 1206.7            | 118.5 | 0.   | 31.3      | 38.5      | 1255.5 |
| SOYBEANS                | 5392.6              | 847.3 | 23.0   | 111.8     | 597.9     | 5507.2 |
| SOYBEAN CAKE & MEAL     | 1701.8              | 193.2 | 0.   | 51.3      | 136.5     | 1707.1 |
| SOYBEAN OIL             | 186.1               | 28.4  | 0.   | .9        | 16.4      | 197.2  |
| ALL RICE                | : 455.3             | 68.0  | 0.<br>1000 RUNNING                                     | 12.5      | 20.5      | 490.4  |
| ALL UPLAND<br>COTTON    | 2222.7              | 255.0 | 0.   |           | 187.2     | 2273.8 |
| AMERICAN PIMA<br>COTTON | 251.1               | 2.9   | 0.<br>1000 PIE   | 7.4       | 18.6      | 228.0  |
| CATTLE HIDES -<br>WHOLE | :<br>: 2951.1       | 544.4 | 0.   |           | 359.2     | 3114.4 |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.

# SUMMARY OF CURRENT WEEK'S TRANSACTIONS FOR NEXT MARKETING YEAR BY REPORTING CATEGORY FOR WEEK ENDING JANUARY 9, 1997

| COMMODITY               | :BEGINNING<br>: O/S | : NEW<br>: SALES<br>:1/ (+) | : PURCHASES : FROM FOREIGN : SELLERS 2/ (-): | : BUY-BACKS :<br>:& CANCELLA-:<br>:TIONS 3/(-): | OUTSTANDING<br>SALES |
|-------------------------|---------------------|-----------------------------|--|---|----------------------|
|                         | :                   |                             | 1000 METRIC                                  | TONS  |                      |
| ALL WHEAT               | . 0.                | 91.0                        | 0.   | 0.  | 91.0                 |
| WHEAT PRODUCTS          | 0.                  | 0.                          | 0.   | 0.  | 0.                   |
| RYE                     | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |
| OATS                    | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |
| BARLEY                  | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |
| CORN                    | :<br>: 50.0         | 10.0                        | 0.   | 0.  | 60.0                 |
| GRAIN SORGHUM           | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |
| SOYBEANS                | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |
| SOYBEAN CAKE & MEAL     | :<br>:<br>: 0.      | 0.                          | 0.   | 0.  | 0.                   |
| SOYBEAN OIL             | : 0.                | 0.                          | 0.   | 0.  | 0.                   |
| ALL RICE                | :<br>: 2.7          | 0.                          | 0.<br>1000 RUNNING                           | 0.  | 2.7                  |
| ALL UPLAND<br>COTTON    | : 113.7             | 9.1                         |  | 0.  | 122.8                |
| AMERICAN PIMA<br>COTTON | :<br>:<br>: 16.6    | .5                          | 0.<br>1000 PIE                               | 0.<br>CCES                                      | 17.1                 |
| CATTLE HIDES -<br>WHOLE | :<br>: 0.           | 0.                          | 0.   | 0.  | 0.                   |

DATA SHOWN ABOVE MAY NOT ADD DUE TO ROUNDING. 1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER. 2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE. 3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.

# OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

|                          | : WEEK                           |                             |                            |                             | :CUMULATIVE                   |                         | : OFFICIAL          |
|--------------------------|----------------------------------|-----------------------------|----------------------------|-----------------------------|-------------------------------|-------------------------|---------------------|
| COMMODITY                | :<br>: END-                      |                             | INATION :                  |                             | :<br>: IN                     |                         | : USDA<br>: EXPORT  |
|                          | :<br>: ING                       |                             | :UNKNOWN:                  |                             | :<br>:CURRENT MK              |                         | : PROJECTIONS       |
|                          | :<br>:                           | 1<br>METRI                  | 000<br>C TONS              | 1000<br>M.T.                | 1000<br>M.T.                  | MILLION<br>BUSHELS      | 1000<br>METRIC TONS |
| HARD RED WINTER<br>WHEAT | :01/02<br>:01/09<br>:YR AGO      | 578.6<br>625.1<br>929.0     | 24.0<br>30.7<br>816.8      | 602.6<br>655.8<br>1745.8    | 5416.7<br>5499.8<br>5696.1    | 199.0<br>202.1<br>209.3 | -                   |
| SOFT RED WINTER<br>WHEAT | :01/02<br>:01/09<br>:YR AGO      | 170.0<br>130.1<br>1147.6    | 26.6<br>25.2<br>150.0      | 196.5<br>155.3<br>1297.6    | 3333.4<br>3340.2<br>4737.3    | 122.5<br>122.7<br>174.1 | -                   |
| HARD RED SPRING<br>WHEAT | :01/02<br>:01/09<br>:YR AGO      | 798.7<br>698.4<br>1471.0    | 31.0<br>24.2<br>209.4      | 829.7<br>722.6<br>1680.4    | 5126.4<br>5277.7<br>5417.4    | 188.4<br>193.9<br>199.1 | -                   |
| WHITE WHEAT              | :01/02<br>:01/09<br>:YR AGO      | 616.8<br>589.2<br>1277.5    | 0.<br>8.6<br>60.6          | 616.8<br>597.8<br>1338.1    | 3749.2<br>3826.9<br>4168.6    | 137.8<br>140.6<br>153.2 | -                   |
| DURUM WHEAT              | :01/02<br>:01/09<br>:YR AGO      | 133.2<br>93.0<br>118.8      | 67.6<br>59.5<br>71.8       | 200.8<br>152.5<br>190.6     | 547.9<br>568.9<br>578.4       | 20.1<br>20.9<br>21.3    | -                   |
| ALL WHEAT                | :01/02<br>:01/09<br>:YR AGO      | 2297.3<br>2135.9<br>4944.0  | 149.2<br>148.2<br>1308.6   | 2446.5<br>2284.0<br>6252.6  | 18173.5<br>18513.5<br>20597.8 | 667.8<br>680.2<br>756.8 | 25,860 2/           |
| WHEAT PRODUCTS           | :01/02<br>:01/09<br>:YR AGO      | 34.7<br>54.2<br>11.5        | 0.<br>0.<br>0.             | 34.7<br>54.2<br>11.5        | 72.8<br>73.7<br>203.2         | -                       | -                   |
|                          | :01/02<br>:01/09<br>:YR AGO      | 0.<br>0.<br>0.              | 0.<br>0.<br>0.             | 0.<br>0.<br>0.              | 0.<br>0.<br>0.                | 0.<br>0.<br>0.          | -                   |
|                          | :01/02<br>:01/09<br>:YR AGO      | 0.<br>0.<br>8.9             | 0.<br>0.<br>0.             | 0.<br>0.<br>8.9             | 1.4<br>1.4<br>8.4             | .1<br>.1<br>.6          | 45 2/               |
|                          | :01/02<br>:01/09<br>:YR AGO      | 95.7<br>95.7<br>112.2       | 50.0<br>50.0<br>235.0      | 145.7<br>145.7<br>347.2     | 415.6<br>415.6<br>956.5       | 19.1<br>19.1<br>43.9    | 760 2/              |
|                          | :01/02<br>:01/09<br>:YR AGO      | 8211.2<br>8350.6<br>14861.6 | 1132.9<br>1020.6<br>3676.3 | 9344.1<br>9371.3<br>18537.9 | 16367.0<br>17230.5<br>22389.0 | 644.3<br>678.3<br>881.4 | 48,260 2/           |
|                          | :<br>:01/02<br>:01/09<br>:YR AGO | 1180.2<br>1210.5<br>969.8   | 26.5<br>45.0<br>164.5      | 1206.7<br>1255.5<br>1134.3  | 1850.9<br>1889.3<br>2160.5    | 72.9<br>74.4<br>85.1    | 5,715 2/            |
|                          | :<br>:01/02<br>:01/09<br>:YR AGO | 0.<br>0.<br>5.4             | 0.<br>0.<br>0.             | 0.<br>0.<br>5.4             | .1<br>.1<br>1.6               | -<br>-<br>-             | -                   |

## OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

|                      |                             | AND COM                    | FARISON OF                 | SELECTE                           | D COMMODIT                             | IES I/                        |                     |
|----------------------|-----------------------------|----------------------------|----------------------------|-----------------------------------|--|-------------------------------|---------------------|
|                      | : WEEK                      | :OUTSTA                    | NDING EXPO                 | RT SALES                          | :CUMULATIV                             | E EXPORTS                     | : OFFICIAL          |
| COMMODITY            | END-                        |                            | INATION:                   |                                   | : IN                                   |                               | USDA<br>EXPORT      |
|                      | : ING                       | : KNOWN                    | :UNKNOWN:                  |                                   | :<br>:CURRENT M                        | KTG. YEAR                     | PROJECTIONS         |
|                      | :                           |                            | C TONS                     | M.T.                              | 1000<br>M.T.                           | MILLION<br>BUSHELS            | 1000<br>METRIC TONS |
|                      | :YR AGO                     | 0.                         | 0.<br>0.<br>0.             | 0.<br>0.<br>0.                    | 0.<br>0.<br>0.                         | 0.<br>0.<br>0.                | -                   |
|                      |                             | 4079.8<br>4112.1           | 1354.6<br>1427.3<br>1324.2 |                                   | 11870.5<br>9951.8                      | 414.2<br>436.2<br>365.7       | 24,490              |
| SOYBEAN CAKE & MEAL  | :01/02<br>:01/09<br>:YR AGO | 1208.7<br>1183.0<br>626.4  | 493.0<br>524.1<br>20.9     | 1701.8<br>1707.1<br>647.3         | 1430.1<br>1566.6<br>1175.0             | -<br>-<br>MIL.LBS             | 5,900               |
| SOYBEAN OIL          | :01/02<br>:01/09<br>:YR AGO | 93.4<br>116.5<br>20.8      | 92.7<br>80.7<br>77.1       | 186.1<br>197.2<br>97.9            | 241.8<br>258.2<br>110.8                | 533.1<br>569.2<br>244.4       | 790                 |
| LINSEED OIL          | :01/02<br>:01/09<br>:YR AGO | .8<br>.8<br>2.5            | 0.<br>0.<br>0.             | .8<br>.8<br>2.5                   | 1.9<br>1.9<br>1.1                      | 4.2<br>4.2<br>2.4<br>1000 CWT |                     |
| ALL RICE             | :01/02<br>:01/09<br>:YR AGO | 455.3<br>490.4<br>367.8    | 0.<br>0.<br>0.             | 455.3<br>490.4<br>367.8           | 1015.2<br>1035.6<br>1178.5<br>NG BALES | 22380.9<br>22831.8<br>25981.2 |                     |
| ALL UPLAND<br>COTTON | :01/02<br>:01/09<br>:YR AGO | 2204.0<br>2255.7<br>3801.6 | 18.7<br>18.1<br>299.0      | 2222.7<br>2273.8<br>4100.6        | NG BALES<br>1760.7<br>1947.9<br>2719.7 | -<br>-<br>-                   | 5,595               |
| COTTON               | :01/02<br>:01/09<br>:YR AGO | 241.4<br>218.3<br>179.3    | 9.7<br>9.7<br>3.3          | 251.1<br>228.0<br>182.6<br>1000 P | 148.7<br>167.3<br>106.0<br>IECES       | -<br>-<br>-                   | 405                 |
| WHOLE                | :01/02<br>:01/09<br>:YR AGO | 2929.8<br>3094.7<br>3379.4 | 21.4<br>19.6<br>0.         | 2951.1                            | 70.0<br>429.2<br>525.2                 | -<br>-<br>-                   | -                   |

<sup>1/</sup> WITH THE EXCEPTION OF EXPORT PROJECTIONS, DATA DO NOT INCLUDE SEED AND RELIEF (PL 480, TITLE II). 2/ INCLUDES SMALL QUANTITIES OF PRODUCTS 3/ MILLED BASIS.

FOR PERIOD ENDING JANUARY 9, 1997

CORN UNKNOWN 120,000 1/ 96/97

1/ Export sales.

|                         |                       |                | S - NEXT MARKE<br>OF SELECTED C | OMMODITIES                   |                    |
|-------------------------|-----------------------|----------------|---------------------------------|------------------------------|--------------------|
|                         | : WEEK                | :              | OUTSTANDING E                   |                              |                    |
| COMMODITY               | END-                  | : DESTI        |                                 |                              |                    |
|                         | : ING                 |                | UNKNOWN :                       | TOTA                         | AL.                |
|                         | :<br>:                | METR           | 000<br>IC TONS                  | 1000<br>METRIC TONS          | MILLION<br>BUSHELS |
| HARD RED WINTER         | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
| WHEAT                   | :01/09                | 0.             | 0.                              | 0.                           | 0.                 |
| SOFT RED WINTER WHEAT   | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 35.0           | 0.                              | 35.0                         | 1.3                |
| HARD RED SPRING         | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
| WHEAT                   | :01/09                | 46.0           | 0.                              | 46.0                         | 1.7                |
| WHITE WHEAT             | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 0.             | 0.                              | 0.                           | 0.                 |
| DURUM WHEAT             | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 0.             | 10.0                            | 10.0                         | .4                 |
| ALL WHEAT               | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 81.0           | 10.0                            | 91.0                         | 3.3                |
| BARLEY                  | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 0.             | 0.                              | 0.                           | 0.                 |
| CORN                    | :01/02                | 50.0           | 0.                              | 50.0                         | 2.0                |
|                         | :01/09                | 60.0           | 0.                              | 60.0                         | 2.4                |
| GRAIN SORGHUM           | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 0.             | 0.                              | 0.                           | 0.                 |
| SOYBEANS                | :01/02                | 0.             | 0.                              | 0.                           | 0.                 |
|                         | :01/09                | 0.             | 0.                              | 0.                           | 0.                 |
| SOYBEAN CAKE &          | :01/02                | 0.             | 0.                              | 0.                           | Ξ.                 |
| MEAL                    | :01/09                | 0.             | 0.                              | 0.                           |                    |
| SOYBEAN OIL             | :01/02<br>:01/09<br>: | 0.<br>0.       | 0.<br>0.                        | 0.<br>0.                     | -<br>1000 CWT.     |
| ALL RICE                | :01/02<br>:01/09      | 2.7            | 0.<br>0.                        | 2.7<br>2.7<br>NINC BALES     | 58.5<br>58.5       |
| ALL UPLAND<br>COTTON    | :01/02:01/09          | 113.7<br>122.8 | 0.<br>0.                        | NING BALES<br>113.7<br>122.8 | -                  |
| AMERICAN PIMA<br>COTTON | :<br>:01/02<br>:01/09 | 16.6<br>17.1   | 0.<br>0.                        | 16.6<br>17.1                 | -                  |

CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO 0. 0 0. . 4 . 4 0. EUROPEAN UNION 0. ITALY 0. 0. 0. 0. 0. 

 0.
 0.
 33.7
 26.3
 0.

 0.
 0.
 26.2
 26.3
 0.

 0.
 0.
 7.4
 0.
 0.

 OTHER WEST EUROPE NORWAY TURKEY 0. 0. 81.3 0. 81.3 0. EASTERN EUROPE 0. 0. POLAND 0. 0. 

 0.
 0.
 77.4
 137.2

 0.
 0.
 25.8
 35.0

 0.
 0.
 34.5
 0.

 0.
 0.
 53.3

 0.
 0.
 17.0
 48.9

 0. FORMER SOVIET UNION : 0. 0. GEORGIA 0. MOLDOVA 0. 0. 0. 0. TURKMEN 48.9 : UZBEKIS 0. 166.2 206.9 518.6 601.6 JAPAN 0. 0. 288.1 523.6 0. CHINA TAIWAN 9.4 142.1 16.4 156.5 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. : 74.0 356.0 1354.1 1310.3 ... 0. 125.0 27.5 0. 0. 17.8 15.7 0. 0. 0. 8.8 ... 0. 0. 0. 8.8 ... 0. 105.0 746.4 693.1 0. 0. 15.5 ... 0. 0. 15.5 ... 0. 0. 29.7 0. 0. 0. 29.7 0. 0. 0. 7.4 ... 0. 0. 29.7 0. 0. 7.4 ... 0. 0. 21.4 15.4 ... 15.4 ... 74.0 126.0 400.5 388.7 ... 0. 0. 8.0 6.7 ... 0. 0. 9.1 12.7 ... 0. 0. 26.7 15.3 ... 0. 0. 26.7 15.3 ... 0. 0. 63.0 60.3 ... 0. 0. 70.7 ... : 0. 0. AFRICA 0. ALGERIA 0. ANGOLA 0. 0. 0. 0. BOTSWANA 0. EGYPT 0. ETHIOP 0. GHANA 0. 0. KENYA 0. 0. LESOTHO MOZAMBO 0. NIGERIA 0. REP SAF 0. 0. 0. SIER LN TUNISIA ZAIRE 0. 0. ZIMBABWE 0. WESTERN HEMISPHERE : 221.4 196.0 1993.6 1664.3 0. 1082.0 BELIZE : 0. 1.7 3.1 6.3 0. 0. 0. BOLIVIA : 0. 12.0 87.8 46.0 0. 20.0 BRAZIL : 0. 0. 698.3 320.6 0. 1009.5 CHILE : 0. 1.1 0. 98.3 0. 0.

1000 METRIC TONS AS OF JANUARY 9, 1997

|  | :                                    | CURRI   | ENT MARKETI                                 | :NEXT   | MARKET  | ring YEAR |  |  |
|--|--------------------------------------|---|---|---|---|-----------|--|--|
|  | :OUTS                                | TANDIN  | G SALES:ACC                                 | UMULATED  | EXPORTS   | : OUTS    | TANDIN                                 | IG SALES   |
| DESTINATION  | :THIS                                | WEEK:   | YR AGO:THI                                  | S WEEK:   | YR AGO  | :THIS     | WEEK:                                  | YR AGO   |
| COLOMB DOM REP ECUADOR F W IND GUATMAL HONDURA MEXICO N ANTIL NICARAG PERU SALVADR VENEZ | :<br>:<br>:<br>:<br>:<br>:<br>:<br>: | 0.<br>0.<br>0.<br>0.<br>0.<br>13.4<br>0.<br>0.<br>0.<br>5.0 | 0.<br>0.<br>12.0<br>6.7<br>94.5<br>0.<br>0. | 0.<br>58.9<br>0.<br>36.3<br>1.6<br>778.6<br>0.<br>0.<br>247.1 | 24.6<br>87.4<br>1.5<br>55.5<br>6.9<br>440.3<br>1.5<br>2.4<br>298.2<br>3.6 |           | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>30.0<br>0.<br>0.<br>0.<br>0.<br>22.5 |
| TOTAL UNKNOWN  | :<br>                                | 30.7  | 929.0<br>816.8                              | 0.  | 0.  |           |  | 109.0  |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN                               | : 6<br>:<br>:                        |   | 1745.8<br>50.0                              |   | 5696.1<br>78.3  |           | 0.<br>0.                               | 0.   |

WHEAT - SOFT RED WINTER
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS
AS OF JANUARY 9, 1997

|   | :     | CURRE          | NT MARKET         | ING YEAR                                     |                               | :NEXT MARKET | ING YEAR                   |
|---|-------|----------------|-------------------|--|-------------------------------|--------------|----------------------------|
|   | :OUTS | randing        | SALES:AC          | CUMULATED                                    | EXPORTS                       | : OUTSTANDIN | G SALES                    |
| DESTINATION   | :THIS | WEEK:          | YR AGO:TH         | IS WEEK:                                     | YR AGO                        | :THIS WEEK:  | YR AGO                     |
| OTHER WEST EUROPE<br>TURKEY                                       | :     |                |                   | 19.5<br>19.5                                 |                               | 0.<br>0.     | 0.<br>0.                   |
| EASTERN EUROPE<br>BULGAR  | :     | 0.<br>0.       | 0.<br>0.          | 83.4<br>83.4                                 | 0.<br>0.                      | 0.<br>0.     | 0.<br>0.                   |
| FORMER SOVIET UNION<br>ARMENIA<br>RUSSIA                          | :     | 0.<br>0.<br>0. | 0.                | 42.0<br>42.0<br>0.                           | 0.                            | 0.           | 0.<br>0.<br>0.             |
| CHINA   | :     | 0.             | 0.                | 624.8  | 1164.2                        | 0.           | 0.                         |
| OTHER ASIA AND OCEANIA<br>BANGLADH<br>ISRAEL<br>JORDAN<br>LEBANON |       | 0.             | 0.<br>8.0<br>0.   | 112.1<br>0.<br>62.7<br>9.7<br>39.7           | 96.9<br>27.6<br>0.            |              | 0.<br>0.<br>0.<br>0.       |
| AFRICA ALGERIA BOTSWANA EGYPT GHANA LESOTHO                       | :     | 0.<br>0.<br>0. | 0.<br>0.<br>900.0 | 1838.9<br>17.0<br>0.<br>1294.7<br>1.0<br>2.8 | 76.9<br>10.0<br>2480.2<br>2.5 |              | 0.<br>0.<br>0.<br>0.<br>0. |

: CURRENT MARKETING YEAR :NEXT MARKETING YEAR \_\_\_\_\_ :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO : 0. 60.0 353.7 363.9 0. : 0. 0. 25.5 0. 0. : 0. 0. 16.2 12.6 0. : 0. 0. 6.8 0. 0. : 0. 0. 33.0 0. 0. : 0. 0. 3.5 0. 0. : 0. 0. 2.0 3.0 0. : 0. 0. 81.3 0. 0. MOROC NIGERIA 0. REP SAF 0. SIER LN 0. SUDAN SWAZLND TOGO TUNISIA ZAIRE 

 :
 0.
 0.
 0.
 0.
 0.

 :
 130.1
 179.6
 619.5
 399.4
 35.0
 20.0

 :
 0.
 2.9
 1.3
 0.
 0.

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 48.4
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 48.4
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 0.
 0.
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 48.4
 0.
 0.

 :
 3.9.4
 21.0
 81.6
 81.7
 0.
 20.0

 :
 3.5
 7.0
 9.9
 4.6
 0.
 0.

 :
 0.
 0.
 17.4
 12.5
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 2.0
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 2.0
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 :
 0.
 3.4
 2.1
 0.
 0.

 :
 0.
 3.4</ WESTERN HEMISPHERE : 35.0 20.0 0. 0. 0. 0. 0. 0. 0. 20.0 0. 0. BARBADO BRAZIL C RICA CHILE COLOMB 0. DOM REP ECUADOR F W IND GUATMAL GUYANA HONDURA JAMAICA LW WW I MEXICO N ANTIL NICARAG PANAMA PERU SALVADR TRINID VENEZ TOTAL KNOWN : 130.1 1147.6 3340.2 4737.3 35.0 20.0 TOTAL UNKNOWN : 25.2 150.0 0. 0. 0. 110.0 TOTAL KNOWN & UNKNOWN: 155.3 1297.6 3340.2 4737.3 35.0 130.0 EXPORTS FOR OWN ACCT: .6 .6 OPTIONAL ORIGIN: 0. 0. 0.

1000 METRIC TONS

|  | : CURF  |   |  |   | :NEXT MARKE                      | <br>TING YEAR                                |
|--|---|---|--|---|----------------------------------|--|
|  |   |   |  |   | s: OUTSTANDI                     |  |
|  |   |   |  |   | :THIS WEEK:                      |  |
|  | <br>:   |   |  |   |                                  |  |
| EUROPEAN UNION BELGIUM FRANCE GERM, FR GREECE ITALY SPAIN U KING | : 0.<br>: 0.<br>: 0.<br>: 0.<br>: 0.  | 0.<br>0.<br>0.<br>0.<br>18.0<br>0.          | 89.0<br>0.<br>0.<br>38.0<br>173.3<br>55.7<br>58.7          | 83.1<br>1.0<br>2.0<br>45.9<br>101.9<br>109.3<br>40.8  | 0.<br>0.<br>0.<br>0.<br>0.       | 0.<br>0.<br>0.<br>0.<br>0.                   |
| OTHER WEST EUROPE CYPRUS ICELAND MALTA NORWAY TURKEY             | : 0.<br>: 2.0<br>: 0.<br>: 0.<br>: 3.4  | 0.<br>1.0<br>0.<br>18.0                     | 21.2<br>.7<br>28.9<br>54.6<br>191.9                        | 22.5<br>2.0<br>14.7<br>37.8<br>214.7  | 0.<br>0.<br>0.<br>0.             | 0.<br>0.<br>0.<br>18.0                       |
| EASTERN EUROPE<br>POLAND<br>SLOVENIA                             | 0.  | 0.<br>0.<br>0.                              | 71.8<br>33.0<br>38.8                                       | 0.<br>0.<br>0.  | 0.<br>0.<br>0.                   | 0.<br>0.<br>0.                               |
| FORMER SOVIET UNION ARMENIA GEORGIA RUSSIA UZBEKIS               | : 0.<br>: 0.<br>: 0.  | 0.<br>0.<br>0.                              | 21.0<br>2.9<br>45.0<br>37.8                                | 0.<br>0.<br>0.  | 0.<br>0.<br>0.<br>0.             | 0.<br>0.<br>0.<br>0.                         |
| JAPAN  | 223.1   | 284.2                                       | 688.4  | 728.8   | 0.                               | 0.   |
| CHINA  | 14.0  | 0.  | 84.3   | 31.8  | 0.                               | 0.   |
| TAIWAN   | 22.4  | 46.3  | 301.9  | 301.3   | 0.                               | 0.   |
| HG KONG INDNSIA ISRAEL JORDAN KOR REP KUWAIT LEBANON             | 193.1<br>0.<br>13.0<br>0.<br>0.<br>0.<br>73.4<br>0.<br>0.<br>0.<br>0.<br>0.<br>18.5<br>0. | 0.  | 75.2<br>0.   | 1855.3<br>0.<br>0.<br>217.5<br>5.5<br>0.<br>223.4<br>6.0<br>78.5<br>81.2<br>0.<br>850.3<br>11.8<br>157.1<br>169.0<br>55.0 |                                  | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. |
|  | 0.<br>0.<br>0.<br>0.<br>0.  | 57.1<br>50.0<br>0.<br>0.<br>3.1<br>0.<br>0. | 726.4<br>5.5<br>2.0<br>5.2<br>37.9<br>10.6<br>99.2<br>75.2 | 612.8<br>26.3<br>3.0<br>3.6<br>43.9<br>10.5<br>0.<br>86.3   | 0.<br>0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0.<br>0.             |

1000 METRIC TONS

|   | <br>: | CURRE       | ENT MARKETI                      | ING YEAR  |              | :NEXT MARKE            | ring year  |
|---|-------|-------------|----------------------------------|-----------|--------------|------------------------|------------|
|   | :OUTS | TANDING     | SALES:ACC                        | CUMULATED | EXPORTS      | : OUTSTANDI            | NG SALES   |
| DESTINATION                                 | :THIS | WEEK:       | YR AGO: THI                      | S WEEK:   | YR AGO       | :THIS WEEK:            | YR AGO     |
| C IVOIRE<br>KENYA<br>LESOTHO                | :     | 0.          | 0.                               | 8.5       | 0.           | 0.                     | 0.         |
| KENYA                                       | :     | 0.          | 0.                               | 0.        | 49.6         | 0.                     | 0.         |
| MODOG                                       | :     | 0.          | 0.<br>0.<br>0.<br>0.<br>0.<br>0. | 1.5       | 10.5         | 0.                     | 0.         |
| MOROC<br>MOZAMBQ                            | :     | 0.          | 0.                               | 27.5      | 0.           | 0.                     | 0.<br>0.   |
| NAMIBIA                                     | •     | 0.          | 0.                               | 9.9       | 4.0          | 0.                     |            |
| NIGER                                       | •     | 0.          | 0.                               | 0.        | 6.0          | 0.                     | 0.         |
| NIGERIA                                     | •     | 0.          | 0.                               | 35 1      | 135 2        | 0.                     | 0.         |
| REP SAF                                     | •     | 0.          | 0.                               | 311 9     | 157.2        | 0.                     | 0.         |
| SENEGAL                                     | •     | 0.          | 0.                               | 7 2       | 7 7          | 0.<br>0.               | 0.         |
| SIER LN                                     | •     | 0.          | 0.                               | 1.8       | 3.0          | 0.                     | Ö.         |
| SWAZLND                                     | :     | 0.          | 0.                               | 14.5      | 5.5          | o.                     | 0          |
| TNZANIA                                     | :     | 0.          | 0.                               | 21.6      | 21.0         | 0.                     | 0.         |
| TOGO  | :     | 0.          | 0.                               | 23.8      | 23.6         | 0.                     | 0.         |
| TUNISIA                                     | :     | 0.          | 0.                               | 27.5      | 0.           | 0.                     | 0.         |
| STAR IND SWAZLND TNZANIA TOGO TUNISIA ZAIRE | :     | 0.          | 4.0                              | 0.        | 6.5          | 0.                     | 0.         |
| WESTERN HEMISPHERE                          | : 2   | 40.3        | 509.3                            | 1333.1    | 1211.7       | 46.0                   |            |
| BARBADO<br>BELIZE                           | :     | 0           | 7.5                              | 9.9       | 9.2          | 0.                     |            |
| BELIZE                                      | :     | 7.5         | 3.5                              | 6.5       | 3.6          | 0.                     | 0.         |
| BOLIVIA                                     | :     | 0.          | 30.0<br>0.<br>27.0               | 0.        | 30.3         | 0.                     | 0.         |
| BRAZIL                                      | :     | 0.          | 0.                               | 42.3      | 21.0         | 0.<br>0.               | 0.         |
| C RICA                                      | :     | 21.0        | 27.0                             | 68.3      | 65.2         | 0.                     | 0.         |
| CHILE<br>COLOMB                             | :     | 10.         | 0.<br>20.0<br>51.5<br>110.0      | 166.4     | 82.6         | 0.                     | 0.<br>40.0 |
| DOM REP                                     |       | 14.5        | 20.0                             | 100.4     | 108.6        | 0.                     |            |
| ECUADOR                                     | •     | 20.U<br>3 N | 110 0                            | 96.0      | 120 5        | 0.<br>0.               | 0.         |
| F W IND                                     | :     | 3.0         | 4.8                              | 55.5      | 2 0          | 0.                     |            |
| GUATMAL                                     | •     | 0           | 39.5                             | 60.8      | 86.0         | 0.                     |            |
| GUYANA                                      | •     | 0           | 0                                | 17 9      | 20.1         | Ö.                     | 0.         |
| HONDURA                                     | •     | 2.4         | 7.6                              | 36.8      | 20.1<br>20.4 | 0.                     | 0.         |
| JAMAICA                                     | :     | 0.          | 0.<br>7.6<br>15.0                | 48.9      | 49.6         |                        |            |
| LW WW I                                     | :     | 14.0        | 0.                               | 15.6      | 26.3         | 10.0                   | 0.         |
| MEXICO                                      | :     | 41.3        | 25.0                             | 62.9      | 16.4         | 0.                     | 0.         |
| N ANTIL                                     | :     | 0.          | 4.8                              | 7.7       | 4.3          | 0.<br>10.0<br>0.<br>0. | 0.         |
| NICARAG                                     | •     | 0.0         | 10.2                             | 37.3      | 20.0         | 0.                     | 0.         |
| PANAMA                                      |       | 30.8        | 33.2                             | 44.5      | 54.7         | 0.                     | 0.         |
| PERU  |       | 3.0         | 20.0                             | 158.4     | 71.6         | 0.                     | 0.         |
| SALVADR                                     |       | 23.0        | 8.0                              | 36.7      | 44.8         |                        | 0.         |
| SURINAM                                     |       | 0.          | 0.                               | 8.5       | 11.7         | 0.                     | 0.         |
| TRINID                                      |       | 31.5        | 18.5                             | 34.9      | 50.6         | 36.0                   | 0.         |
| URUGUAY                                     |       | 0.          | 0.                               | 26.3      | 0.           | 0.                     | 0.         |
| VENEZ                                       |       | 10.9<br>    | 73.2                             | 245.7     | 190.9        | 0.<br>                 | 0.         |
| TOTAL KNOWN                                 |       | 98.4        | 1471.0                           |           |              | 46.0<br>0.             | 58.0<br>0. |
| TOTAL UNKNOWN                               |       | 24.2<br>    | 209.4                            | 0.        | 0.           | U.                     | 0.         |
| TOTAL KNOWN & UNKNOWN                       |       |             |                                  |           |              | 46.0                   | 58.0       |
| EXPORTS FOR OWN ACCT                        |       | 20 5        | 0                                | 15.5      | 34.3         | 0                      | 0          |
| OPTIONAL ORIGIN                             | :     | 30.5        | 0.                               |           |              | 0.                     | 0.         |

| 1000 METRIC TONS  | AS OF JANUARY 9, 1997                 |  |   |              |  |   |   |      |  |      |                            |
|---|---------------------------------------|--|---|--------------|--|---|---|------|--|------|----------------------------|
|   | :                                     | CURRE  | NT MAR  | KETING       | YEAR   |   | 1:  | 1EXT | MARKE:                                 | rinc | YEAR                       |
|   | :OUTS7                                | <br>CANDING  | SALES   | : ACCUM      | IULATEI  | EXPOR   | RTS:  | OUTS | TANDI                                  | 1G S | SALES                      |
| DESTINATION   | :THIS                                 | WEEK:  | YR AGO  | :THIS        | WEEK:  | YR AGO  |   | THIS | WEEK:                                  | YR   | AGO                        |
| OTHER WEST EUROPE<br>TURKEY   |                                       |  |   |              |  |   |   |      |  |      | 0.                         |
| FORMER SOVIET UNION RUSSIA  | :                                     | 0.<br>0.   | 0.<br>0.  |              | 0.<br>0.   | 5 .<br>5 .  | . 3   |      | 0.<br>0.                               |      | 0.<br>0.                   |
| JAPAN   | : 19                                  | 99.8   | 234.0   | 5            | 06.5   | 652   | . 0   |      | 0.                                     |      | 0.                         |
| TAIWAN  | :                                     | 6.2  | 5.3   |              | 79.3   | 75.   | . 6   |      | 0.                                     |      | 0.                         |
| OTHER ASIA AND OCEANIA AFGHAN BANGLADH HG KONG INDNSIA KOR REP KUWAIT MALAYSA PAKISTN PHIL SINGAPR S LANKA THAILND YEMEN SA | : : : : : : : : : : : : : : : : : : : | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>30.0<br>14.8<br>0.<br>0.<br>10.0<br>13.0 | 0.<br>0.<br>7.0<br>0.<br>125.0<br>0.<br>410.0<br>143.6<br>0.<br>100.0<br>18.0<br>91.3 | 10<br>3<br>1 | 7.3<br>0.<br>0.<br>56.7<br>45.3<br>0.<br>0.<br>71.5<br>63.0<br>10.0<br>.53.0 | 201.<br>221.<br>127.<br>403.<br>7.<br>5.<br>1080.<br>459.<br>7.<br>335.<br>246. | 4<br>. 1<br>. 8<br>. 7<br>. 8<br>. 0<br>. 5<br>. 8<br>. 7 |      | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. |      | 0.<br>0.<br>0.<br>0.<br>0. |
| AFRICA<br>EGYPT<br>ETHIOP<br>GHANA  | :                                     | 0.<br>0.<br>0.   | 50.0<br>50.0<br>0.  | 5            | 8.6<br>2.0   | 341.  | . 3<br>. 3  |      | 0.<br>0.<br>0.                         |      |                            |
| WESTERN HEMISPHERE<br>CANADA<br>CHILE<br>MEXICO<br>PERU<br>URUGUAY  | :                                     | 0.<br>0.<br>0.   | 8.4<br>0.<br>0.<br>8.4<br>0.  |              | 2.3<br>0.<br>1.0   | 0.<br>76.<br>10.<br>7.  | . 0<br>. 7<br>. 0   |      | 0.<br>0.<br>0.<br>0.                   |      | 0.<br>0.<br>0.<br>0.       |
| TOTAL KNOWN<br>TOTAL UNKNOWN  | : 58                                  | 39.2<br>8.6  | 1277.5  | 38           | 326.9  |   |   |      | 0.                                     |      | 0.                         |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT  |                                       | 97.8   | 1338.1  | 38           | 326.9<br>0.  |   |   |      | 0.                                     |      | 0.                         |
| OPTIONAL ORIGIN   | :                                     | 0.   | 0.  |              | 0.   | 0.  |   |      | 0.                                     |      | 0.                         |

: CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO : 45.5 22.3 225.5 203.6 0.
: 0. 0. 13.4 36.2 0.
: 0. 0. 0. 12.5 0.
: 0. 0. 18.8 10.5 0.
: 0. 0. 2.4 29.8 0.
: 45.5 22.3 175.1 112.5 0.
: 0. 0. 15.8 2.2 0. EUROPEAN UNION : BELGIUM 0. FRANCE GERM, FR GREECE ITALY 0. 0. 0. NETHLDS OTHER WEST EUROPE 

 0.
 0.
 24.8
 14.4

 0.
 0.
 6.1
 14.4

 0.
 0.
 0.
 0.

 0.
 0.
 18.7
 0.

 0. 5.4 0. 0. 0. 0. CYPRUS SWITZLD 5.4 TURKEY 0. 3.2 TAIWAN 0. 0. 0. 0. 0. OTHER ASIA AND OCEANIA: 0. 0. 0. 0. 3.0 0. 3.0 0. 0. KUWAIT 0. 

 0.
 68.7
 232.8
 245.8
 0.

 0.
 0.
 179.3
 52.5
 0.

 0.
 0.
 18.3
 72.8
 0.

 0.
 18.7
 15.9
 11.3
 0.

 0.
 50.0
 19.4
 109.2
 0.

 : **AFRICA** 0. ALGERIA 0. MOROC REP SAF TUNISIA WESTERN HEMISPHERE : 47.5 27.9 82.6 111.6 0. 10.0 C RICA : 0. 2.0 13.6 4.0 0. 0. 0. DOM REP : 1.0 1.0 9.3 2.1 0. 0. GUATMAL : 0. 5.0 0. 5.8 0. 0. HONDURA : 1.0 .6 2.4 2.5 0. 0. MEXICO : 0. 0. 12.6 0. 0. 0. PANAMA : 3.5 3.0 3.1 1.7 0. 0. PERU : 10.0 0. 13.7 39.1 0. 0. VENEZ : 32.0 16.3 28.0 56.4 0. 10.0 0. 0. 10.0 TOTAL KNOWN : 93.0 118.8 568.9 578.4 0. 15.4 TOTAL UNKNOWN : 59.5 71.8 0. 0. 10.0 25.0

TOTAL KNOWN & UNKNOWN: 152.5 190.6 568.9 578.4 10.0 40.4 EXPORTS FOR OWN ACCT: 0. 0.

0. 0.

0.

0.

OPTIONAL ORIGIN

1000 METRIC TONS AS OF JANUARY 9, 1997 :NEXT MARKETING YEAR CURRENT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO 

 45.5
 40.3
 640.6
 587.6

 0.
 0.
 102.4
 119.3

 0.
 0.
 0.
 13.5

 0.
 0.
 18.8
 12.5

 0.
 0.
 40.4
 75.7

 45.5
 40.3
 348.8
 214.4

 0.
 0.
 15.8
 2.2

 0.
 0.
 55.7
 109.3

 0.
 0.
 58.7
 40.8

 EUROPEAN UNION 0. 0. BELGIUM 0. 0. FRANCE 0. 0. GERM, FR 0. 0. GREECE 0. ITALY 0. NETHLDS : 0. 0. SPAIN 0. 0. U KING : 
 5.4
 104.0
 427.7
 384.6

 0.
 0.
 27.3
 37.0

 2.0
 1.0
 .7
 2.0

 0.
 0.
 28.9
 14.7

 0.
 18.0
 80.9
 64.1

 0.
 0.
 0.
 0.

 3.4
 85.0
 289.9
 266.8
 0. 23.4 OTHER WEST EUROPE : 0. 0. CYPRUS 0. ICELAND 0. 0. 0. 18.0 0. 5.4 MALTA NORWAY : SWITZLD 0. TURKEY 

 0.
 0.
 236.4

 0.
 0.
 83.4

 0.
 0.
 114.3

 0.
 0.
 38.8

 0. 0. EASTERN EUROPE 0. 0. 0. BULGAR 0. 0. 0. POLAND 0. 0. SLOVENIA 0. 226.1 242.5 63.0 0. 28.7 35.0 34.5 0. 45.0 105.3 0. 53.3 54.8 48.9 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. FORMER SOVIET UNION 0. : 0. 0. ARMENIA 0. 0. GEORGIA 0. 0. MOLDOVA 0. : 0. RUSSIA 0. 0. TURKMEN 0. UZBEKIS : 589.0 725.1 1713.6 1982.4 **JAPAN** : 0. 997.2 1719.6 CHINA 14.0 0. 0. 0. TAIWAN 38.0 68.0 526.5 533.4 0. 

 A:
 730.5
 1593.7
 4987.8
 6207.9

 :
 0.
 0.
 7.3
 0.

 :
 0.
 0.
 75.2
 323.4

 :
 13.0
 7.0
 0.
 22.1

 0.
 80.0
 56.7
 473.2

 :
 82.7
 32.8
 440.3
 393.6

 :
 0.
 50.0
 156.6
 243.3

 :
 242.3
 313.4
 1106.7
 902.2

 :
 0.
 0.
 62.7

 :
 0.
 0.
 62.7

 :
 0.
 0.
 203.2
 114.7

 :
 0.
 50.0
 5.5
 96.2

 :
 0.
 0.
 8.8
 0.

 :
 180.0
 410.0
 1071.5
 1080.5

 :
 133.0
 366.3
 1022.4
 1313.3

 :
 0.
 22.4
 19.5

 :
 0.
 202.6
 607.1

 :
 36.5
 43.0
 162.6
 254.5

 0.
 0.
 730.5 1593.7 4987.8 6207.9 OTHER ASIA AND OCEANIA: 0. 0. 0. AFGHAN 0. 0. BANGLADH 0. 0. HG KONG 0. INDNSIA 0. ISRAEL 0. 0. 0. 0. JORDAN 0. KOR REP 0. KUWAIT 0. 0. LEBANON 0. 0. 0. MALAYSA 0. 0. 0. NEW GUI 0. PAKISTN 0. 0. 0. SINGAPR 0. 0. 0. S LANKA 0. 0. THAILND U AR EM 0. 0. 0. YEMEN SA

|   |     | רווספו    | ENT MADE | CETING VEND  |                         | :NEXT MARKET           | ING VEND                   |
|---|-----|-----------|----------|--|-------------------------|------------------------|----------------------------|
|   |     |           |          |  |                         |                        |                            |
|   |     |           |          |  |                         | : OUTSTANDING          |                            |
| DESTINATION   |     |           |          |  |                         |                        |                            |
| AFRICA ALGERIA ANGOLA BENIN BOTSWANA CAMROON CNRY I EGYPT ETHIOP GHANA C IVOIRE KENYA LESOTHO MOROC MOZAMBQ | :   | 74.0      | 1491.7   | 4707.8   | 5459.4                  | 0.                     | 0.<br>0.                   |
| ANGOLA  | :   | 0.        | 0.       | 17.8   | 155.7                   | 0.                     | 0.                         |
| BENIN   | :   | 0.        | 0.       | 2.0  | 3.0                     | 0.                     | 0.                         |
| BOTSWANA  | :   | 0.        | 0.       | 5.2  | 22.4                    | 0.                     | 0.<br>0.                   |
| CNRY T  | •   | 0.        | 0.       | 37.9<br>10.6   | 10.5                    | 0.                     | 0.                         |
| EGYPT   | :   | 0.        | 1055.0   | 2685.3   | 3514.7                  | 0.                     | 0.                         |
| ETHIOP  | :   | 0.        | 0.       | 8.6  | 15.5                    | 0.                     | 0.                         |
| GHANA<br>C TVOIDE   | :   | 0.        | 0.       | 82.2   | 88.8                    | 0.                     | 0.<br>0.                   |
| KENYA   | :   | 0.        | 0.       | 29.7   | 49.6                    | 0.                     | 0.                         |
| LESOTHO   | :   | 0.        | 0.       | 4.3  | 17.9                    | 0.                     | 0.                         |
| MOROC<br>MOZAMBO  | :   | 0.        | 60.0     | 399.5  | 436.7                   | 0.<br>0.               | 0.<br>0.                   |
| NAMIBIA   | :   | 0.        | 0.       | 0.   | 8.6                     | 0.                     | 0.                         |
| NIGER   | :   | 0.        | 0.       | 0.   | 6.0                     | 0.                     |                            |
| NIGERIA   | :   | 74.0      | 126.0    | 461.1  | 523.9                   | 0.<br>0.               | 0.<br>0.                   |
| REP SAF<br>SENEGAL  | :   | 0.        | 18.7     | 351.8<br>7 2   | 187.9<br>7 7            | 0.                     |                            |
| SIER LN   | :   | 0.        | 0.       | 17.6   | 15.7                    | 0.                     | Ö.                         |
| SUDAN   | :   | 0.        | 0.       | 33.0   | 0.                      | 0.                     | 0.                         |
| SWAZLND<br>TNZANIA  | :   | 0.        | 0.       | 18.0   | 5.5                     | 0.<br>0.               | 0.<br>0.                   |
| TOGO  | :   | 0.        | 0.       | 25.8   | 26.6                    | 0.                     | 0.                         |
| TUNISIA   | :   | 0.        | 50.0     | 154.9  | 124.5                   | 0.<br>0.               | 0.                         |
| ZAIRE<br>ZIMBABWE   | :   | 0.        | 4.0      | 64.5   | 66.8                    | 0.<br>0.               | 0.<br>0.                   |
| ZIMDABWE  | :   | 0.        | 0.       | 29.7<br>4.3<br>399.5<br>31.3<br>0.<br>0.<br>461.1<br>351.8<br>7.2<br>17.6<br>33.0<br>18.0<br>21.6<br>25.8<br>154.9<br>64.5<br>0. | 70.7                    | 0.                     |                            |
| TIP OMPONE TIPME OPTIONS  |     | C D O 4   | 001 0    | 40400  | 2400 E                  | 01 0                   | 1152.0                     |
| BARBADO<br>BELIZE   | :   | 0.<br>7 5 | 10.4     | 9.6  | 9.9                     | 0.                     | 0.                         |
| BOLIVIA   | :   | 0.        | 42.0     | 87.8   | 76.3                    | 0.                     | 20.0                       |
| BARBADO BELIZE BOLIVIA BRAZIL C RICA  | :   | 0.        | 0.       | 826.3  | 341.6                   | 0.                     | 0.<br>20.0<br>1009.5<br>0. |
| C RICA<br>CANADA  | :   | 0.        | 0.       | 2.3  | 83.2<br>0.              | 0.                     | 0.                         |
| CHILE   | :   | 0.        | 1.1      | 0.   | 305.2                   | 0.                     | Ö.                         |
| COLOMB  | :   | 51.9      | 101.0    | 308.7  | 452.3<br>125.9<br>220.5 | 0.                     | 0.<br>60.0<br>0.<br>30.0   |
| DOM REP<br>ECUADOR  | :   | 32.5      | 59.5     | 115.1<br>172.2   | 125.9                   | 0.                     | 0.<br>30 0                 |
| F W IND   | :   | 3.5       | 6.8      | 6.5  | 3.9                     | 0.                     | 0.                         |
| GUATMAL   | :   | 0.        | 60.3     | 112.7  | 151.7                   | 0.<br>0.               | 0.                         |
| GUYANA  | :   | 0.<br>7.5 | 0.       | 6.5<br>112.7<br>21.3<br>75.7   | 22.2                    | 0.                     | 0.<br>0.                   |
| JAMAICA   | :   | 0.        | 40.4     | 103.9  | 104.3                   | 0.                     | 0.                         |
| LW WW I   | :   | 14.0      | 0.       | 15.6   | 26.6                    | 10.0                   | 0.                         |
| MEXICO  | :   | 254.7     | 166.7    | 989.7  | 467.3                   | 0.                     | 0.                         |
| N ANTIL<br>NICARAG<br>PANAMA<br>PERU<br>SALVADR   | :   | 8.0       | 11.0     | 39.0   | 33.7                    | 0.<br>10.0<br>0.<br>0. | 0.<br>0.                   |
| PANAMA  | :   | 41.3      | 44.5     | 64.0   | 68.1                    | 0.                     | 0.                         |
| PERU  | :   | 17.5      | 20.0     | 443.7  | 435.8                   | 0.<br>0.<br>0.         | 22.5                       |
| SALVADR<br>SURINAM  | :   | 0.0       | 0        | 82.7   | 13.7                    | 0.                     | 0.                         |
| TRINID  | :   | 65.7      | 62.6     | 71.2   | 101.4                   | 71.0                   | 0.                         |
| URUGUAY   | :   | 0.        | 0.       | 29.1   | 0.                      | 0.                     | 0.                         |
| SALVADR<br>SURINAM<br>TRINID<br>URUGUAY<br>VENEZ  | :   | 62.9      | 113.0    | 340.9  | 298.7                   | 0.                     | 10.0                       |
| TOTAL KNOWN   | : 2 | 135.9     | 4944.0   | 18513.5  | 20597.8                 | 81.0                   | II/5.4                     |
| TOTAL UNKNOWN   | :   | 148.2     | 1308.6   | 0.   | 0.                      | 10.0                   | 244.0                      |
| TOTAL KNOWN & INKNOWN   | . 2 | 284.0     | 6252.6   | 18513.5  | 20597.8                 | 91.0                   | 1419.4                     |
| EXPORTS FOR OWN ACCT  | :   |           |          | 16.1   | 113.3                   |                        |                            |
| OPTIONAL ORIGIN   | :   | 30.5      | 50.0     |  |                         | U.                     | 0.                         |
|   |     |           |          |  |                         |                        |                            |

CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO 0. . 2 EUROPEAN UNION : 0. 0. . 1 . 2 . 2 NETHLDS 0. . 1 0. 0. 0. EASTERN EUROPE 5.0 0. 5.0 0. 0. 0. 0. BOSNIA 0. 0. 0. FORMER SOVIET UNION : 5.1 18.8 0. 1.8 5.1 17.1 .3 0. 0. 0. ..3 0. 0. 0. GEORGIA 0. 0. : RUSSIA 0. 0. CHINA 0. 0. 0. 0. 0. 0. 0. OTHER ASIA AND OCEANIA: 2.2 132.3 0. 0. 2.2 132.3 .7 .7 \* 0. \* 0. .1 .4 0. \* 0. 1.3 1.1 \* 0. 0. 130.2 0. GUAM : 0. 0. 0. 0. 0. 0. \* ISRAEL 0. 0. 0. JORDAN 0. 0. .1 0. 0. 0. 0. 0. LEBANON 0. 0. 0. PHIL 0. OATAR 0. 0. T PAC I 0. 0. : 0. U AR EM 0. 0. YEMEN SA 0. 0. 0. . 0. .2 .4 35.4 : 0. 0. 0. 6.3 : 0. .2 .4 26.0 : 0. 0. 0. 1.0 : 0. 0. 0. 2.0 AFRICA 0. 0. 0. ANGOLA 0. EGYPT 0. LIBERIA 0. SIER LN 0. : 48.8 11.2 65.8 16.5
: .8 0. .9 .1
: 0. 0. \* 0.
: 10.5 0. 7.9 0.
: 0. \* 0. 0.
: .1 .1 .3 .1
: 0. 0. 0. .1 \*
: 0. 0. .1 0.
: 10.0 6.6 21.0 4.0
: 23.4 4.5 31.2 9.0
: \* 0. \* 0.
: 3.9 0. 4.0 2.8
: \* 0. .4 .5 WESTERN HEMISPHERE 0. 0. BAHAMAS 0. 0. BERMUDA 0. 0. BOLIVIA 0. 0. C RICA 0. 0. COLOMB 0. DOM REP 0. 0. GUATMAL 0. 0. HAITI 0. 0. 0. 0. MEXICO 0. N ANTIL 0. PERU 0. 0. 0. VIRGIN I 0. ------TOTAL KNOWN : 54.2 11.5 73.7 203.2 0. 0. TOTAL UNKNOWN : 0. 0. 0. 0. 0. 0. -----TOTAL KNOWN & UNIC.

EXPORTS FOR OWN ACCT :

ORIGIN : 0. 0. TOTAL KNOWN & UNKNOWN : 54.2 11.5 73.7 203.2 0. 0. 0.

0.

CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO 0. EUROPEAN UNION 0. 0. 29.5 21.3 0. 0. 0. 8.2 0. 0. 19.5 IRELAND 0. 0. 0. 21.3 U KING 0. OTHER WEST EUROPE 0. 0. 0. 1.6 26.3 : 0. 0. 26.3 CYPRUS 0. 0. 0. FORMER SOVIET UNION : 0. 0. 0. 5.3 0. 0. JAPAN 5.6 40.6 123.0 542.7 0. 0. 0. TAIWAN 0. 34.9 67.1 

 0.
 50.0
 112.1
 260.9

 0.
 0.
 30.5
 46.8

 0.
 0.
 50.0
 0.

 0.
 0.
 14.9

 0.
 50.0
 31.6
 199.2

 OTHER ASIA AND OCEANIA: 0. 0. ISRAEL 0. 0. JORDAN 0. 0. 14.9 KOR REP 0. S ARAB 0. 0. 0. 0. 0. 23.7 0. 0. 23.7 AFRICA 0. 0. 0. TUNISIA 0. WESTERN HEMISPHERE : 90.1 21.6 114.5 9.4 0. 0. MEXICO : 90.0 21.6 110.0 9.4 0. 0. VENEZ : 0. 0. 4.5 0. 0. 0. -----: 95.7 112.2 415.6 956.5 : 50.0 235.0 0. 0. TOTAL KNOWN 0. 0. 0. TOTAL UNKNOWN 0. TOTAL KNOWN & UNKNOWN : 145.7 347.2 415.6 956.5 EXPORTS FOR OWN ACCT : 0. 0. : : 0. 0. OPTIONAL ORIGIN

CORN - UNMILLED MARKETING YEAR 09/01 - 08/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 METRIC TONS AS OF JANUARY 9, 1997

| 1000 METRIC TONS  |   | AS OF   | JANUARY 9  | , 1997    |         |             |          |  |
|-------------------|---|---------|------------|-----------|---------|-------------|----------|--|
|                   | : CURRENT MARKETING YEAR :NEXT MARKETING YEAR |         |            |           |         |             |          |  |
|                   | :OUT  | STANDIN | G SALES:AC | CUMULATED | EXPORTS | : OUTSTANDI | NG SALES |  |
| DESTINATION       | :THI  | WEEK:   | YR AGO:TH  | IS WEEK:  | YR AGO  | :THIS WEEK: | YR AGO   |  |
|                   | :   |         |            |           |         |             |          |  |
| EUROPEAN UNION    | :   | 40.5    | 268.8      |           | 1159.6  | 0.          | 38.0     |  |
| BELGIUM           | :   | 0.      | 0.         | 30.5      | 231.0   | 0.          | 0.       |  |
| FINLAND           | :   | 0.      | 30.0       | 15.0      | 0.      | 0.          | 0.       |  |
| GERM, FR          | :   | 6.0     | 0.         | 33.8      | 0.      | 0.          | 18.0     |  |
| ITALÝ             | :   | 0.      | 15.0       | 5.1       | 17.9    | 0.          | 20.0     |  |
| NETHLDS           | :   | 0.      | 0.         | 11.0      | 29.6    | 0.          | 0.       |  |
| PORTUGL           | :   | 0.      | 30.0       | 0.        | 130.7   | 0.          | 0.       |  |
| SPAIN             | :   | 34.5    | 193.8      | 0.        | 750.5   | 0.          | 0.       |  |
| OTHER WEST EUROPE | :   | 55.0    | 53.6       | 137.4     | 239.7   | 0.          | 0.       |  |

AS OF JANUARY 9, 1997 1000 METRIC TONS

|   | : CURR  | ENT MARK  | :NEXT MARKETING YEAR  |  |  |  |
|---|---|---|---|--|--|--|
|   |   |   |   |  | S: OUTSTANDI   |  |
| DESTINATION   |   |   |   |  |  |  |
| AZORES CYPRUS ICELAND MALTA NORWAY TURKEY   |   |   |   |  |  |  |
| EASTERN EUROPE<br>BULGAR<br>CZECH RE<br>POLAND<br>SLOVENIA  | 0.<br>: 0.<br>: 0.<br>: 0.  | 0.<br>0.<br>0.<br>0.  | 414.8<br>30.0<br>30.1<br>329.5<br>25.2  | 134.8<br>0.<br>0.<br>134.8   | 0.<br>0.<br>0.<br>0.                                     | 0.<br>0.<br>0.<br>0.                   |
| FORMER SOVIET UNION LATVIA LITHUAN RUSSIA  JAPAN CHINA  | 58.8<br>0.<br>33.8<br>25.0  | 0.<br>0.<br>0.  | 69.1<br>10.6<br>16.5<br>42.0  | 10.5<br>0.<br>0.<br>10.5   | 0.<br>0.<br>0.   | 0.<br>0.<br>0.                         |
| JAPAN   | : 3838.2  | 7286.1  | 4769.3  | 5557.2   | 0.   | 306.9                                  |
| CHINA   | 0.  | 70.0  | 0.  | 2181.2   | 0.   | 0.                                     |
| TAIWAN  | 782.4   | 1081.8  | 1805.5  | 2319.4   | 0.   | 0.                                     |
| OTHER ASIA AND OCEANIA AUSTRAL BAHRAIN INDNSIA ISRAEL JORDAN KOR REP LEBANON MALAYSA N ZEAL NEW GUI OMAN PHIL QATAR SINGAPR S ARAB S LANKA SYRIA VIETNAM YEMEN SA | 1336.7<br>0.<br>0.<br>-54.0<br>83.5<br>0.<br>1031.2<br>0.<br>94.0<br>0.<br>0.<br>0.<br>0.<br>0.<br>10.<br>10.<br>10.<br>1 | 3391.0<br>0.<br>0.<br>0.<br>137.0<br>63.0<br>2611.8<br>0.<br>360.0<br>0.<br>4.2<br>0.<br>75.0<br>0.<br>0.<br>85.0<br>0.<br>55.0<br>0. | 4753.0<br>0.<br>0.<br>103.0<br>197.0<br>201.7<br>2856.4<br>105.1<br>577.3<br>6.4<br>0.<br>25.5<br>164.5<br>0.<br>60.5<br>321.0<br>22.0<br>112.4 | 5464.1<br>5.5<br>7.3<br>311.1<br>266.1<br>150.0<br>2970.7<br>67.8<br>947.3<br>13.9<br>7.7<br>0.<br>174.8<br>6.6<br>60.5<br>394.8<br>0.<br>63.7<br>0.<br>16.3 | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0.             |
| ALGERIA CNRY I EGYPT GHANA GUIN-BIS MOROC REP SAF SENEGAL TUNISIA   | 32.4<br>0.<br>582.0<br>0.<br>0.<br>0.<br>0.<br>0.<br>50.0   | 75.9<br>0.<br>820.0<br>0.<br>0.<br>189.5<br>7.5<br>50.0   | 288.8<br>22.3<br>1038.4<br>21.8<br>14.9<br>174.5<br>57.6<br>12.1<br>103.3   | 225.8<br>31.4<br>927.1<br>0.<br>0.<br>206.9<br>272.2<br>2.5<br>123.0   | 0.<br>0.<br>50.0<br>0.<br>0.<br>0.<br>0.                 | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. |
| WESTERN HEMISPHERE<br>BARBADO   | 1574.8  | 1567.4<br>5.0   | 3452.3  | 3533.6<br>10.3   | 10.0   | 0.<br>0.                               |

CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO 16.5 C RICA CANADA 0. CHILE 0. COLOMB DOM REP ECUADOR F W IND GUATMAL HONDURA JAMAICA LW WW I MEXICO 0. N ANTIL 0. NICARAG PANAMA PERU 0. 0. SALVADR SURINAM TRINID VENEZ 0. \_\_\_\_\_\_ TOTAL KNOWN : 8350.6 14861.6 17230.5 22389.0 60.0 502.4 TOTAL UNKNOWN : 1020.6 3676.3 0. 0. 0. 156.9 TOTAL KNOWN & UNKNOWN : 9371.3 18537.9 17230.5 22389.0 EXPORTS FOR OWN ACCT : 2.6 27.0 60.0 659.2 EXPORTS FOR OWN ACCT :
OPTIONAL ORIGIN : 38.0 255.0

OATS - UNMILLED MARKETING YEAR 06/01 - 05/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 METRIC TONS AS OF JANUARY 9, 1997

|  | :<br>:      | CURRENT        | MARKETING        | YEAR             | : NEXT            | MARKETING      | YEAR           |
|--|-------------|----------------|------------------|------------------|-------------------|----------------|----------------|
|  | :OUTS       | randing s      | ALES: ACCUM      | ULATED EX        | PORTS: OUTS       | STANDING S     | ALES           |
| DESTINATION  | :THIS       | WEEK: YR       | AGO:THIS         | WEEK: YR         | AGO :THIS         | WEEK: YR       | AGO            |
| WESTERN HEMISPHERE<br>MEXICO<br>VENEZ                      | :<br>:<br>: | 0.<br>0.<br>0. | 8.9<br>8.9<br>0. | 1.4<br>1.4<br>0. | 8.4<br>6.5<br>1.9 | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| TOTAL KNOWN TOTAL UNKNOWN                                  | :           | 0.<br>0.       | 8.9<br>0.        | 1.4              | 8.4               | 0.<br>0.       | 0.             |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN | :<br>:      | 0.             | 8.9              | 1.4              | 8.4               | 0.<br>0.       | 0.             |

|   | AS OF JANUARY 9, 1997  |                      |
|---|--|----------------------|
| : | CURRENT MARKETING YEAR   | :NEXT MARKETING YEAR |
|   | The second of the second and the second of t |                      |

|  | : CURF                   | RENT MARKET        |                        | :NEXT MARKETING YEAR |                |                |
|--|--------------------------|--------------------|------------------------|----------------------|----------------|----------------|
|  | :OUTSTANDIN              | G SALES: AC        | CCUMULATED             | EXPORTS              | : OUTSTANDING  |                |
| DESTINATION  | :THIS WEEK:              | YR AGO:TH          | HIS WEEK:              | YR AGO               | :THIS WEEK: Y  | R AGO          |
| EUROPEAN UNION<br>BELGIUM<br>ITALY<br>NETHLDS<br>SPAIN     |                          |                    |                        |                      |                |                |
| OTHER WEST EUROPE<br>NORWAY<br>TURKEY                      | : 10.0<br>: 0.<br>: 10.0 | 0.<br>0.<br>0.     | 90.7<br>33.0<br>57.7   | 0.<br>0.<br>0.       | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| JAPAN  | : 519.6                  | 691.9              | 819.0                  | 778.8                | 0.             | 0.             |
| TAIWAN   | 0.                       | 0.                 | 0.                     | 4.1                  | 0.             | 0.             |
| OTHER ASIA AND OCEANIA<br>ISRAEL<br>KOR REP                | 146.6<br>: 146.6<br>: 0. | 45.3<br>45.3<br>0. | 168.5<br>110.6<br>53.2 | 118.9<br>100.8<br>0. |                | 0.<br>0.<br>0. |
| AFRICA   | : 0.                     | 0.                 | 10.5                   | 7.3                  | 0.             | 0.             |
| WESTERN HEMISPHERE<br>CHILE<br>MEXICO                      |                          |                    |                        |                      |                | 0.             |
| TOTAL KNOWN<br>TOTAL UNKNOWN                               | : 1210.5<br>: 45.0       | 969.8<br>164.5     | 1889.3<br>0.           | 2160.5<br>0.         | 0 .<br>0 .     | 0.<br>0.       |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN | : 1255.5                 | 1134.3             | 1889.3                 | 2160.5               | 0.             | 0.             |
|  | ·                        |                    |                        |                      |                |                |

| SOYBEANS           |           |            |         | MARKETING | YEAR    | 09/01 - | 08/31 |
|--------------------|-----------|------------|---------|-----------|---------|---------|-------|
| OUTSTANDING EXPORT | SALES AND | EXPORTS BY | COUNTRY | REGION A  | AND MAI | RKETING | YEAR  |
| 1000 METRIC TONS   | AS        | OF JANUARY | 9, 1997 |           |         |         |       |

| 1000 METRIC TONS  | AS   | OF JANUARY   | 9, 1997   |  |  |  |  |  |  |
|---|--|--|---|--|--|--|--|--|--|
|   | : Cī   | : CURRENT MARKETING YEAR :NEXT MARKETING                       |   |  |  |  |  |  |  |
|   | :OUTSTANI  | OING SALES:  | ACCUMULATEI                                     | EXPORTS  | : OUTSTANDI  | NG SALES   |  |  |  |
| DESTINATION   | :THIS WE   | EK: YR AGO:  | THIS WEEK:                                      | YR AGO   | :THIS WEEK:  | YR AGO   |  |  |  |
| EUROPEAN UNION BELGIUM DENMARK FINLAND FRANCE GERM, FR GREECE IRELAND ITALY NETHLDS PORTUGL SPAIN | : 114.8<br>: 0.<br>: 55.0<br>: 94.4<br>: 0.<br>: 0.<br>: 967.8 | 0.<br>0.<br>76.9<br>285.6<br>0.<br>0.<br>0.<br>8 659.7<br>58.9 | 608.3<br>32.1<br>14.5<br>269.1<br>810.7<br>64.9 | 321.8<br>20.6<br>9.8<br>143.1<br>654.4<br>96.9<br>14.3<br>366.5<br>1932.9<br>101.6 | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. | 52.7<br>0.<br>0.<br>0.<br>0.<br>52.7<br>0.<br>0.<br>0. |  |  |  |
|   |  |  |   |  |  |  |  |  |  |

AS OF JANUARY 9, 1997 : CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO U KING : 18.4 173.4 162.1 242.9 0. 77.4 OTHER WEST EUROPE 4.0 84.6 96.9 0. 0. 0. 0. 84.6 4.0 0. 4.3 0. 73.1 0. 78.3 AZORES 0. 0. : NORWAY 0. TURKEY 18.6 0. 

 0.
 0.
 91.2
 36.7

 0.
 0.
 17.0
 0.

 0.
 0.
 13.6
 0.

 0.
 0.
 60.6
 36.7

 EASTERN EUROPE 0. 0. CROATIA 0. POLAND 0. ROMANIA 0. 659.1 892.8 JAPAN 1422.0 1566.2 0. 52.8 108.6 52.5 1256.4 CHINA 132.0 0. 0. 883.3 TAIWAN 416.3 356.8 994.6 0. :
(A: 707.8 535.5 1653.9 1476.7
: 24.0 12.0 24.0 27.0
: 15.0 0. 0. 0.
: 234.3 164.0 215.1 190.1
: 47.0 117.0 183.6 167.0
: 190.0 165.0 558.5 574.9
: 117.5 40.0 347.0 261.6
: 0. 0. 0. \*
: 0. 0. 32.7 0.
: 15.0 7.5 61.8 57.9
: 10.0 0. 0. 0. 0.
: 50.0 30.0 231.3 198.1
: 5.0 0. 0. 0. OTHER ASIA AND OCEANIA: 0. 0. 0. AUSTRAL 0. HG KONG 0. 0. INDNSIA 0. 0. 0. ISRAEL KOR REP 0. 0. 0. MALAYSA N ZEAL 0. PAKISTN PHIL 0. 0. SYRIA 0. THAILND 0. VIETNAM 0. 2.7 26.5 103.2 72.9 0. 0. 46.8 45.8 0. 20.0 39.5 18.5 2.7 6.5 16.9 AFRICA 0.' : 0. EGYPT MOROC 0. 0. REP SAF 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. -----TOTAL KNOWN : 4079.8 4112.1 11870.5 9951.8 0. 105.6 TOTAL UNKNOWN : 1427.3 1324.2 0. 0. 0. 269.2 TOTAL KNOWN & UNKNOWN : 5507.2 5436.3 11870.5 9951.8 0. 374.8 EXPORTS FOR OWN ACCT : 0. 1.9

0. 0.

OPTIONAL ORIGIN

: 0. 55.0

1000 METRIC TONS AS OF JANUARY 9, 1997 CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION :THIS WEEK: YR AGO:THIS WEEK: YR AGO :THIS WEEK: YR AGO ------: 212.0 65.5 67.7 56.3 0. : 0. 22.0 0. 0. 0. 0. : 14.0 0. 0. 0. 0. 0. : 0. 0. 0. 17.9 0. : 73.0 0. 13.6 20.0 0. : 56.0 17.0 14.7 18.4 0. : 0. 0. 17.2 0. 0. : 66.0 0. 10.7 0. 0. : 3.0 26.5 11.5 0. : 0. EUROPEAN UNION 0. 0. DENMARK 0. FRANCE 0. 0. GERM, FR 0. 0. IRELAND 0. 0. 0. 0. ITALY 0. NETHLDS 0. SPAIN U KING 0. 0. 7.0 0. 7.0 0. 78.5 0. 78.5 0. 0. 0. OTHER WEST EUROPE 0. 0. TURKEY 0. 0. 0. 5.0 0. 5.0 0. 0. 0. EASTERN EUROPE 0. SLOVENIA 0. 0. 0. 0. 0. 0. 0. 0. 0. 

 0.
 35.8
 162.9

 0.
 0.
 42.2

 0.
 3.0
 0.

 0.
 0.
 19.5

 0.
 32.8
 101.2

 0. 0. FORMER SOVIET UNION 0. 0. BYELAR 0. 0. GEORGIA : 0. LITHUAN 0. UKRAINE 39.7 65.7 46.1 42.3 JAPAN 286.7 0. 326.9 0. 0. 0. CHINA OTHER ASIA AND OCEANIA: 315.5 93.7 370.2 290.1

AUSTRAL 15.9 20.0 44.7 60.5

INDNSIA 0. 0. 17.0 27.5

ISRAEL 0. 8.7 0. 0.

LEBANON 18.6 0. 3.2 5.3

MALAYSA 5.0 0. 29.5 0.

N ZEAL 5.0 0. 2.5 0. 0.

PHIL 132.0 18.0 121.8 125.2

S ARAB 54.0 44.5 84.4 50.6

SYRIA 0. 0. 61.6 0. : 45.5 45.0 106.5 45.8 : 15.0 45.0 46.5 45.6 : 0. 0. 10.9 0. : 0. 0. 18.4 0. : 0. 0. 12.3 0. : 30.5 0. 18.5 0. : 0. 0. 0. 2 0. 0. AFRICA 0. ALGERIA 0. 0. 0. 0. CNRY I 0. EGYPT 0. MOROC 0. REP SAF 0. ZAIRE 0. 0. WESTERN HEMISPHERE : 276.7 356.4 529.9 577.6
BARBADO : 0. 0. 2.1 1.3
BELIZE : .4 0. 1.0 .5
CANADA : 59.4 163.6 180.9 217.8
CHILE : 0. 7.0 0. 0.
COLOMB : 25.4 20.5 62.3 42.8
DOM REP : 42.5 36.1 63.1 67.6
ECUADOR : 34.0 20.3 23.8 4.7
GUATMAL : 30.3 7.0 33.2 23.7
HONDURA : 6.4 9.7 6.3 16.9 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.

|  | <b></b> |           | <b></b>   |              |         |             |           |
|--|---------|-----------|-----------|--------------|---------|-------------|-----------|
|  | :       | CURRI     | ENT MARKI | ETING YEAR   |         | :NEXT MARKE | TING YEAR |
|  | :00     | TSTANDING | SALES:    | ACCUMULATED  | EXPORTS | : OUTSTANDI | NG SALES  |
| DESTINATION                                | : TH    | IS WEEK:  | YR AGO:   | THIS WEEK:   | YR AGO  | :THIS WEEK: | YR AGO    |
| JAMAICA                                    | :       |           | 5.3       | 19.3         | 17.4    | 0.          | 0.        |
| LW WW I                                    | :       | . 5       | 0.        | 0.           | .6      | 0.          | 0.        |
| MEXICO                                     | :       | 1.1       | 26.3      |              | 59.3    | 0.          | 0.        |
| NICARAG                                    | :       | 4.5       | 0.        | 2.2          | 0.      | 0.          | 0.        |
| PANAMA                                     | :       | 16.7      | 21.5      | 21.6         | 18.9    | 0.          | 0.        |
| PERU                                       | :       | 0.        | 0.        | 0.           | 15.1    | 0.          | 0.        |
| SALVADR                                    | :       |           | 20.6      | 24.7         | 37.3    | 0.          | 0.        |
| TRINID                                     | :       | 3.1       | 2.5       | 0.           | 0.      | 0.          | 0.        |
| VENEZ                                      |         | 26.5      |           | 76.4         |         | 0.          | Ö.        |
| TOTAL KNOWN                                | <br>:   | 1183.0    | 626.4     | 1566.6       | 1175.0  | 0.          | 0.        |
| TOTAL UNKNOWN                              |         |           | 20.9      |              |         | 0.          | 0.        |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT | :       | 1707.1    | 647.3     | 1566.6<br>0. | 1175.0  | 0.          | 0.        |
| OPTIONAL ORIGIN                            | :       | 0.        | 0.        | <b>.</b>     | 23.3    | 0.          | 0.        |

SOYBEAN OIL MARKETING YEAR 10/01 - 09/30 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 METRIC TONS AS OF JANUARY 9, 1997

|  | :      | CURRE                               | ENT MARK                              | ETING YEA                                    | AR   | :NEXT MARKE                | TING YEAR                  |
|--|--------|-------------------------------------|---------------------------------------|--|--|----------------------------|----------------------------|
|  | :OUTSI | ANDING                              | SALES:                                | ACCUMULAT                                    | TED EXPORT   | s: OUTSTANDI               | NG SALES                   |
| DESTINATION  | :THIS  | WEEK:                               | YR AGO:                               | THIS WEEK                                    | K: YR AGO  | :THIS WEEK:                | YR AGO                     |
| OTHER WEST EUROPE<br>TURKEY  | :      | <b>*</b><br>0.                      | 0.<br>0.                              | 13.1<br>13.1                                 | 2.0<br>2.0   | 0.<br>0.                   | 0.<br>0.                   |
| CHINA  | : 6    | 2.0                                 | 0.                                    | 159.5  | 72.5   | 0.                         | 0.                         |
| OTHER ASIA AND OCEANIA<br>HG KONG<br>KUWAIT  | : 1    | .8.0<br>0.                          | .1<br>.1<br>0.                        | 16.8<br>15.0<br>0.                           | 6.4<br>3.1<br>1.8  | 0.<br>0.<br>0.             | 0.<br>0.<br>0.             |
| AFRICA<br>ANGOLA<br>CO BRAZ<br>MOROC   | :      | 0.<br>0.<br>0.                      | 0.<br>0.<br>0.                        | 23.7<br>5.2<br>3.5<br>15.0                   | 3.7<br>2.0.3.7<br>3.7<br>0.0.0.  | 0.<br>0.<br>0.             | 0.<br>0.<br>0.             |
| WESTERN HEMISPHERE CANADA COLOMB ECUADOR GUATMAL HAITI JAMAICA MEXICO NICARAG PANAMA SURINAM | : 3    | 4.5<br>1.0<br>0.<br>0.<br>.5<br>3.5 | 1.6<br>2.0<br>0.<br>1.0<br>1.7<br>1.2 | 1.4<br>4.6<br>3.4<br>0.<br>0.<br>3.2<br>28.0 | 2 26.3<br>.7<br>.7<br>.0<br>.0<br>.0<br>.5<br>.3<br>.2<br>.2<br>.2<br>.1<br>.9<br>.6<br>.0<br>.0<br>.0<br>.0<br>.0<br>.0<br>.0<br>.0<br>.0<br>.0 | 0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0. |
| TOTAL KNOWN<br>TOTAL UNKNOWN   | : 11   | .6.5<br>:0.7                        | 20.8<br>77.1                          | 258.2  | 110.8  | 0.<br>0.                   | 0.                         |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN                                   | :      |                                     |                                       | 258.2<br>0.                                  | 110.8  | 0.                         | 0.                         |
|  |        |                                     |                                       |  |  |                            |                            |

| 1000 MIRIC TONS                            |        | 01 0.     |                  |                  |                 |                |                |
|--|--------|-----------|------------------|------------------|-----------------|----------------|----------------|
|  | :      | CURRENT   | MARKETIN         | G YEAR           | :               | NEXT MARKETI   | NG YEAR        |
|  | :OUTS  | TANDING S | BALES: ACCU      | MULATED          | EXPORTS:        | OUTSTANDING    | SALES          |
| DESTINATION                                | :THIS  | WEEK: YF  | AGO:THIS         | WEEK: Y          | R AGO :         | THIS WEEK: Y   | R AGO          |
| WESTERN HEMISPHERE<br>CANADA<br>MEXICO     | :      | . 8       | 2.5<br>2.1<br>.4 | 1.9<br>1.6<br>.4 | 1.1<br>.8<br>.3 | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| TOTAL KNOWN<br>TOTAL UNKNOWN               | :      | .8        | 2.5              | 1.9              | 1.1             | 0.<br>0.       | 0.<br>0.       |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT | :      | .8        | 2.5              | 1.9              | 1.1             | 0.             | 0.             |
| OPTIONAL ORIGIN                            | :<br>: | 0.        | 0.               |                  |                 | 0.             | 0.             |
|  |        |           |                  |                  |                 |                |                |

COTTONSEED OIL MARKETING YEAR 10/01 - 09/30
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
1000 METRIC TONS AS OF JANUARY 9, 1997

|   | <br>: | CURRI                      | ENT MARKETIN                              | G YEAR                             | : NE  | EXT MARKET                 | TING YEAR                  |
|---|-------|----------------------------|---|------------------------------------|---|----------------------------|----------------------------|
|   | :OUTS | TANDING                    | S SALES: ACCU                             | MULATED                            | EXPORTS: 0                                  | OUTSTANDIN                 | IG SALES                   |
| DESTINATION   | :THIS | WEEK:                      | YR AGO:THIS                               | WEEK:                              | YR AGO : TH                                 | HIS WEEK:                  | YR AGO                     |
| EUROPEAN UNION<br>NETHLDS                                       | :     | 0.                         | 0.<br>0.                                  | 0.<br>0.                           | . 7<br>. 7                                  | 0.<br>0.                   | 0.<br>0.                   |
| JAPAN   | :     | 7.6                        | 11.7                                      | 2.0                                | 3.6   | 0.                         | 0.                         |
| WESTERN HEMISPHERE CANADA COLOMB GUATMAL MEXICO NICARAG SALVADR | :     | .9<br>.4<br>0.<br>0.<br>0. | 7.9<br>.2<br>.5<br>.8<br>0.<br>2.5<br>4.0 | 3.5<br>.5<br>0.<br>0.<br>0.<br>3.0 | 12.6<br>.1<br>0.<br>0.<br>.4<br>1.8<br>10.3 | 0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0. |
| TOTAL KNOWN<br>TOTAL UNKNOWN                                    | :     |                            | 19.6<br>0.                                |                                    | 16.9<br>0.                                  | 0.<br>0.                   | 0.                         |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT                      | :     | 8.5                        | 19.6                                      | 5.5                                | 16.9  | 0.                         | 0.                         |
| OPTIONAL ORIGIN   | :     | 0.<br>                     | 0.  |                                    |   | 0.                         | 0.                         |

COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 RUNNING BALES AS OF JANUARY 9, 1997

: CURRENT MARKETING YEAR :NEXT MARKETING YEAR :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES DESTINATION : THIS WEEK: YR AGO: THIS WEEK: YR AGO : THIS WEEK: YR AGO : 29.9 36.2 29.5 19.6 
: 0. 1.6 7.2 1.8 
: .2 .5 .3 .4 
: .4 .6 .2 .5 
: 9.1 13.2 5.6 7.8 
: 0. 0. .6 .7 
: 18.2 18.7 13.3 7.6 
: 1.7 .5 1.9 .6 
: .3 .6 .3 .2 
: 0. 5 0. .1 EUROPEAN UNION 0. 4.3 BELGIUM 0. 0. DENMARK 0. 0. FRANCE 0. 0. 0. 0. 0. 0. GERM, FR 0. IRELAND 0. ITALY 3.3 PORTUGL SPAIN 0. U KING 0. . 20.0 24.1 8.4 7.2 : 14.8 21.8 7.4 7.0 : 5.2 2.4 .9 .2 4.4 4.4 0. OTHER WEST EUROPE SWITZLD 2.6 TURKEY 
 :
 1.3
 1.0
 1.5
 2.2

 :
 0.
 0.
 .2
 0.

 :
 .4
 .8
 0.
 1.6

 :
 .9
 .2
 1.1
 .7

 :
 0.
 0.
 .2
 0.
 0. EASTERN EUROPE 0. 0. CROATIA 0. CZECH RE 0. 0. ROMANIA SLOVENIA 0. .5 FORMER SOVIET UNION 0. 0. 0. 0. 0. 0. RUSSIA 0. 0. : 33.6 50.4 72.3 21.7 11.7 **JAPAN** 45.7 CHINA 4.8 .8 16.9 0. 0. 1.2 5.7 0. 6.3 TAIWAN 3.1 0. TNDTA 2.1 1.4 . 6 6.9 . 2 . 3 A: 86.9 38.3 65.4 39.0 .8 23.3 : 17.2 3.4 13.6 6.0 0. 0. : 7.5 0. 0. 2 0. 0. : 18.1 17.9 15.3 13.8 .8 6.9 : 25.5 15.2 15.1 8.2 0. 15.8 : 16.0 1.6 17.7 8.5 0. 0. : 2.7 .3 3.7 2.2 0. .6 OTHER ASIA AND OCEANIA: BANGLADH : HG KONG INDNSIA KOR REP PAKISTN THAILND . 0. 1.0 1.7 1.6 : 0. 0. 1.7 1.6 : 0. .1 0. 0. : 0. .9 0. 0. 0. 0. **AFRICA** 0. 0. ALGERIA REP SAF 0. TUNISIA 3.9 TOTAL KNOWN : 218.3 179.3 167.3 106.0 17.1 80.1 TOTAL UNKNOWN : 9.7 3.3 0. 0. 0. 5 TOTAL KNOWN & UNKNOWN: 228.0 182.6 167.3 106.0 17.1 80.6 EXPORTS FOR OWN ACCT: 0. 0. : : 0. 0. OPTIONAL ORIGIN

AS OF JANUARY 9, 1997 1000 RUNNING BALES

|   | : CURI   | RENT MARKET   | ING YEAR  | · · · · · · · · · · · · ·  | NEXT MARKE   | ring year   |
|---|--|---|---|--|--|---|
|   |  | NG SALES:AC   |   |  |  |   |
| DESTINATION                                       | :THIS WEEK   | : YR AGO:TH   | IS WEEK:  | YR AGO :   | THIS WEEK:   | YR AGO  |
| FRANCE GERM, FR GREECE IRELAND ITALY              | : 0.<br>: 0.<br>: 8.6<br>: 0.<br>: 37.2<br>: 3.4   | 164.1<br>.8<br>3.9<br>8.6<br>0.<br>.2<br>8.6<br>0.<br>36.2<br>48.1<br>5.2<br>33.1<br>11.9<br>7.6  | 0.<br>0.<br>3.3<br>0.<br>18.9<br>3.6  | 1.6<br>.9<br>5.4<br>.5<br>22.9<br>38.5   | 0.<br>0.<br>0.<br>0.   | 0.<br>0.<br>0.<br>49.7<br>.8<br>0.<br>0.                      |
| OTHER WEST EUROPE<br>SWITZLD<br>TURKEY            | : 68.5<br>: 2.4<br>: 66.1  | 22.4<br>2.9<br>19.5   | 34.4<br>1.6<br>32.8   | 19.7<br>1.9<br>17.7  | 0.<br>0.<br>0.   |   |
| EASTERN EUROPE<br>CZECH RE<br>ROMANIA<br>SLOVENIA | •  |   |   |  |  | 0.<br>0.<br>0.  |
| FORMER SOVIET UNION<br>ESTONIA<br>RUSSIA          | 0.   | 24.2<br>2.2<br>22.0   | 0.<br>0.<br>0.  | 8.2<br>8.2<br>0.   | 0.<br>0.<br>0.   | 0.<br>0.<br>0.  |
| JAPAN   | 350.8  | 477.1   | 230.0   | 376.4  | 14.5   | 55.8  |
| CHINA   | 289.8  | 1048.3  | 521.2   | 504.6  | 0.   | 0.  |
| TAIWAN  | 56.5   | 85.5  | 59.2  | 109.1  | 0.   | 1.1   |
| INDNSIA ISRAEL KOR REP MALAYSA PAKISTN PHIL       | 35.4<br>0.<br>63.1<br>151.1<br>.9<br>262.7<br>.6<br>5.9<br>45.8<br>1.0<br>0.<br>0.<br>51.2 | 955.2<br>35.3<br>0.<br>133.2<br>231.2<br>1.4<br>281.6<br>4.1<br>25.1<br>78.7<br>13.7<br>2.0<br>.7 | 536.5<br>17.6<br>2.0<br>43.2<br>207.5<br>1.1<br>193.9<br>5.3<br>.5<br>17.2<br>.6<br>0.<br>.5<br>45.0<br>2.0 | 1008.9<br>35.5<br>1.2<br>120.7<br>283.2<br>0.<br>334.6<br>10.3<br>4.0<br>49.2<br>1.2<br>5.0<br>6.0<br>153.6<br>4.1 | 13.8<br>0.<br>0.<br>0.<br>8.2<br>0.<br>5.6<br>0.<br>0.<br>0.<br>0. | 19.0<br>0.<br>0.<br>3.3<br>0.<br>15.7<br>0.<br>0.<br>0.<br>0. |
| AFRICA ALGERIA EGYPT MOROC REP SAF TUNISIA        | 5.3<br>0.<br>0.<br>0.<br>0.<br>5.3   | 97.1<br>28.7<br>56.0<br>0.<br>0.<br>12.4  | 19.1<br>10.3<br>0.<br>0.<br>5.3<br>3.5  | 58.6<br>4.8<br>45.0<br>1.8<br>1.7<br>5.3   | 0.<br>0.<br>0.<br>0.<br>0.   | 3.5<br>0.<br>0.<br>0.<br>0.<br>3.5                            |

|  | :   | CURR      | ENT MARKE | TING YEAR    |               | :NEXT MARKET  | ING YEAR |
|--|-----|-----------|-----------|--------------|---------------|---------------|----------|
|  | :0  | UTSTANDIN | G SALES:A | CCUMULATE    | EXPORTS       | : OUTSTANDING | G SALES  |
|  | _   |           |           | - <b></b>    | . – – – – – – |               |          |
| DESTINATION                                | : T | HIS WEEK: | YR AGO:T  | HIS WEEK:    | YR AGO        | :THIS WEEK:   | YR AGO   |
| WESTERN HEMISPHERE                         |     | 752.4     | 890.6     | 470.9        | 490.0         | 94.5          | 71.0     |
| ARGENT                                     |     | 1.6       | 1.6       | 0.           | 0.            | 0.            | 0.       |
| BRAZIL                                     |     |           | 196.6     | 29.8         | 61.2          |               |          |
| C RICA                                     | :   | 1.5       | 2.9       | 0.           | 1.4           |               | 0.       |
| CANADA                                     | :   | 114.9     | 110.9     | 85.8         | 87.6          | 34.7          | 8.9      |
| COLOMB                                     |     |           |           | 31.9         | 30.7          | 0.            | 0.       |
| DOM REP                                    | :   | .1        | 0.        | 0.           | .1            | 0.            | 0.       |
| ECUADOR                                    | :   | 24.3      | 19.2      | 19.6         | 11.8          | 6.1           | 0.       |
| GUATMAL                                    | :   | 57.1      | 45.1      | 38.7         | 32.4          | 7.0           | 12.0     |
| HONDURA                                    | :   | . 9       | 0.        | 2.1          | .6            | 0.            | 0.       |
| MEXICO                                     | :   | 402.5     | 367.2     | 212.9        |               |               | 2.6      |
| PERU                                       | :   | 0.        | 10.1      | 0.           | 5.8           | 0.            | 0.       |
| SALVADR                                    | :   | 35.5      | 51.5      | 36.2         | 41.5          | 0.            | 0.       |
| VENEZ                                      | :   | 59.2      | 66.3      | 13.7         | 27.6          | 20.3          | 25.4     |
| TOTAL KNOWN                                | :   | 2255.7    | 3801.6    | 1947.9       | 2719.7        | 122.8         | 201.4    |
| TOTAL UNKNOWN                              |     | 18.1      |           |              |               |               | 0.       |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT | :   | 2273.8    | 4100.6    | 1947.9<br>0. | 2719.7<br>0.  | 122.8         | 201.4    |
| OPTIONAL ORIGIN                            | :   | 0.        | 0.        |              |               | 0.            | 0.       |

ALL RICE MARKETING YEAR 08/01 - 07/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 METRIC TONS AS OF JANUARY 9, 1997

|   | : CURR                             | ENT MARKET |                             | :NEXT MARKETING YEAR  |                |                      |
|---|------------------------------------|------------|-----------------------------|-----------------------|----------------|----------------------|
|   | :OUTSTANDING                       | G SALES:AC | CUMULATEI                   | EXPORTS               | G: OUTSTANDIN  | NG SALES             |
| DESTINATION                                   | :THIS WEEK:                        | YR AGO:TH  | IS WEEK:                    | YR AGO                | :THIS WEEK:    | YR AGO               |
| EUROPEAN UNION BELGIUM GERM, FR NETHLDS SPAIN | : 51.3<br>: 4.0<br>: 23.9<br>: 6.6 | 15.9<br>*  | 14.6<br>15.2<br>97.7<br>6.8 | 16.4<br>119.7<br>16.1 | 0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0. |
| U KING<br>OTHER WEST EUROPE<br>TURKEY         | : 5.0<br>: 53.4<br>: 48.8          |            | 95.4<br>90.3                |                       | 0.<br>0.<br>0. | 0.<br>0.<br>0.       |
| EASTERN EUROPE<br>POLAND                      |                                    | 9.1<br>9.1 | 4.2<br>0.                   | 23.5<br>19.2          | 0.<br>0.       | 0.<br>0.             |
| FORMER SOVIET UNION MOLDOVA                   | * 0.                               | 2.6        |                             | 10.9                  | 0.<br>0.       | 0.<br>0.             |
| JAPAN   | 105.9                              | 128.4      | 94.2                        | 72.1                  | 0.             | 0.                   |
| CHINA   | 0.                                 | *          | *                           | *                     | 0.             | 0.                   |
| TAIWAN  | :<br>: *                           | .5         | .2                          | .8                    | 0.             | 0.                   |
|   |                                    |            |                             |                       |                |                      |

1000 METRIC TONS AS OF JANUARY 9, 1997

|  | : CU   | RRENT MARI                        | KETING YEAR  |  | :NEXT MARKET                 | ING YEAR                                     |
|--|--|-----------------------------------|--|--|------------------------------|--|
|  | :OUTSTAND  | ING SALES                         | : ACCUMULATED  | EXPORTS                                      | : OUTSTANDIN                 | G SALES                                      |
| DESTINATION  | :THIS WEE  | K: YR AGO                         | :THIS WEEK:  | YR AGO                                       | :THIS WEEK:                  | YR AGO                                       |
| OTHER ASIA AND OCEANIA<br>INDNSIA<br>IRAN  | 60.9<br>: 0.   | 44.0<br>0.<br>21.0                | 141.7<br>*<br>0.   | 265.2<br>75.8<br>71.6                        | 0.<br>0.<br>0.               | 0.<br>0.<br>0.                               |
| OTHER ASIA AND OCEANIA INDNSIA IRAN JORDAN PHIL S ARAB SYRIA                                       | : .1<br>: 12.7<br>: 46.3<br>: 0.                       | 0.<br>21.2<br>*                   | 35.6<br>21.5<br>60.8<br>10.5   | 21.3<br>0.<br>73.4<br>.5                     | 0.<br>0.<br>0.<br>0.         | 0.<br>0.<br>0.                               |
| AFRICA CO BRAZ GHANA C IVOIRE MOROC REP SAF  | : 23.6<br>: 0.<br>: 4.0<br>: 0.                        | 43.0<br>0.<br>5.0<br>20.1<br>10.0 | 112.4<br>13.4<br>19.4<br>26.7  | 170.5<br>9.3<br>27.3<br>68.0<br>10.6         | 0.<br>0.<br>0.<br>0.         | 0.<br>0.<br>0.<br>0.                         |
| WESTERN HEMISPHERE C RICA CANADA GUATMAL HAITI HONDURA JAMAICA LW WW I MEXICO NICARAG PERU SALVADR | : 154.7<br>: 61.0<br>: 32.6<br>: 6.3<br>: 14.5<br>: .9 | 79.9<br>22.0<br>17.3<br>0.<br>9.8 | 46.8<br>418.0<br>0.<br>48.9<br>.2<br>31.4<br>28.4<br>25.2<br>6.9<br>157.9<br>33.9<br>39.9<br>9.6<br>12.2 | 334.9<br>22.2<br>47.9<br>8.3<br>57.0<br>11.6 | 2.7<br>0.<br>2.7<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0.<br>0. |
| TRINID TOTAL KNOWN TOTAL UNKNOWN   | : 10.0<br>: 490.4<br>: 0.                              | 8.1<br>367.8                      | 12.2<br><br>1035.6<br>0.   | 12.1<br><br>1178.5<br>0.                     | 0.<br>0.<br>2.7              | 0.<br>0.<br>0.                               |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN   |  |                                   | <del>-</del>   |  |                              |  |

CATTLE HIDES - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 PIECES AS OF JANUARY 9, 1997

|  | :     | CURRI   | ENT MARKETI                                     | NG YEAR                                       |  | :NEXT MARKE                      | TING YEAR                        |
|--|-------|---|---|---|--|----------------------------------|----------------------------------|
|  | :OUTS | TANDING                                       | SALES:ACC                                       | UMULATEI                                      | EXPORTS  | : OUTSTANDI                      | NG SALES                         |
| DESTINATION  | :THIS | WEEK:   | YR AGO:THI                                      | S WEEK:                                       | YR AGO   | :THIS WEEK:                      | YR AGO                           |
| EUROPEAN UNION FRANCE GERM, FR ITALY PORTUGL SPAIN SWEDEN U KING | :     | 32.5<br>0.<br>0.<br>16.0<br>2.3<br>11.0<br>0. | 106.7<br>4.0<br>0.<br>78.9<br>.6<br>14.5<br>1.4 | 1.8<br>0.<br>0.<br>0.<br>0.<br>0.<br>.6<br>0. | 14.1<br>0.<br>1.6<br>8.7<br>0.<br>0.<br>2.5<br>1.3 | 0.<br>0.<br>0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0.<br>0. |

|   | : CUR                                  | RENT MARKET                        | ING YEAR                     |                                | :NEXT MARKETI  | NG YEAR        |
|---|--|------------------------------------|------------------------------|--------------------------------|----------------|----------------|
|   | :OUTSTANDI                             | NG SALES:AC                        | CUMULATED                    | EXPORTS                        | : OUTSTANDING  | SALES          |
| DESTINATION   | :THIS WEEK                             | : YR AGO:TH                        | IIS WEEK:                    | YR AGO                         | :THIS WEEK: Y  | R AGO          |
| OTHER WEST EUROPE<br>TURKEY                             | : 0.<br>: 0.                           | 2.0                                | 0.                           | 0.                             | 0.             | 0.             |
| EASTERN EUROPE<br>POLAND<br>ROMANIA                     | : 2.4<br>: 0.<br>: 2.4                 | .7<br>.7<br>0.                     | 0.<br>0.<br>0.               | 0.<br>0.<br>0.                 | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| JAPAN   | : 248.9                                | 136.8                              | 42.4                         | 58.9                           | 0.             | 0.             |
| CHINA   | : 238.9                                | 360.0                              | 23.2                         | 31.0                           | 0.             | 0.             |
| TAIWAN  | : 616.4                                | 804.7                              | 68.5                         | 101.4                          | 0.             | 0.             |
| INDIA   | : 0.                                   | 1.3                                | 0.                           | 0.                             | 0.             | 0.             |
| OTHER ASIA AND OCEANIA<br>HG KONG<br>KOR REP<br>THAILND | 1686.7<br>: 14.9<br>: 1582.8<br>: 89.0 | 1762.0<br>126.2<br>1465.8<br>170.0 | 246.8<br>.9<br>233.2<br>12.8 | 289.9<br>20.0<br>239.8<br>30.1 | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| WESTERN HEMISPHERE<br>ARGENT<br>CANADA<br>MEXICO        | : 268.8<br>: 0.<br>: 62.1<br>: 206.7   | 151.2                              | 29.3                         | 21.0                           | 0.             | 0.<br>0.       |
| TOTAL KNOWN<br>TOTAL UNKNOWN                            | : 3094.7                               | 3379.4                             | 429.2                        | 525.2<br>0.                    | 0.             | 0.             |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT              | : 3114.4                               | 3379.4                             | 429.2                        | 525.2<br>0.                    | 0.             | 0.             |
| EXPORTS FOR OWN ACCT OPTIONAL ORIGIN                    | : 0.                                   | 0.                                 | •                            |                                | 0.             | 0.             |

CALF SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 PIECES AS OF JANUARY 9, 1997

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|   |       |                      |                  |                  |                |                | <b></b>        |
|---|-------|----------------------|------------------|------------------|----------------|----------------|----------------|
|   | :     | CURRE                | NT MARKETIN      | G YEAR           | :              | NEXT MARKET    | ING YEAR       |
|   | :OUTS | TANDING              | SALES:ACCU       | MULATED          | EXPORTS:       | OUTSTANDIN     | G SALES        |
| DESTINATION                                 | :THIS | WEEK:                | YR AGO:THIS      | WEEK:            | YR AGO :       | THIS WEEK:     | YR AGO         |
| EUROPEAN UNION<br>ITALY                     |       | 14.4<br>14.4         |                  | 0.<br>0.         | 5.6<br>5.6     | 0.<br>0.       | 0.<br>0.       |
| OTHER ASIA AND OCEANIA<br>ISRAEL<br>KOR REP | :     | 2.6<br>0.<br>2.6     | 1.0<br>1.0<br>0. | 0.<br>0.<br>0.   | 0.<br>0.<br>0. | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| WESTERN HEMISPHERE<br>CANADA<br>MEXICO      | :     | 40.0<br>29.8<br>10.2 | 8.8              | 5.3<br>5.3<br>0. | 0.<br>0.<br>0. | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| TOTAL KNOWN<br>TOTAL UNKNOWN                | :     | 57.0<br>0.           | 23.0<br>0.       | 5.3<br>0.        | 5.6<br>0.      | 0.<br>0.       | 0.<br>0.       |
| TOTAL KNOWN & UNKNOWN                       | :     | 57.0                 | 23.0             | 5.3<br>0.        | 5.6<br>0.      | 0.             | 0.             |
| EXPORTS FOR OWN ACCT OPTIONAL ORIGIN        | :     | 0.                   | 0.               |                  | ·              | 0.             | 0.             |

|  | :           | CURR   | ENT MARKET        | ING YEAR   |                | :NEXT MARKETI  | NG YEAR        |
|--|-------------|--------|-------------------|------------|----------------|----------------|----------------|
|  | :OUTS       | TANDIN | G SALES:AC        | CUMULATED  | EXPORTS        | : OUTSTANDING  | SALES          |
| DESTINATION                                | :THIS       | WEEK:  | YR AGO: TH        | IS WEEK: Y | R AGO          | :THIS WEEK: Y  | R AGO          |
| EUROPEAN UNION<br>ITALY<br>SPAIN           | :<br>:<br>: | 0.     | 4.3<br>2.7<br>1.6 | 0.         | 0.<br>0.<br>0. | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| JAPAN                                      | :           | 72.5   | 53.2              | 14.3       | 2.6            | 0.             | 0.             |
| OTHER ASIA AND OCEANIA                     |             |        | 6.4<br>6.4        | 0.<br>0.   | 1.7<br>1.7     | 0.<br>0.       | 0.<br>0.       |
| WESTERN HEMISPHERE<br>CANADA<br>MEXICO     | :           | 8.9    | 5.0<br>1.7<br>3.3 |            | 0.<br>0.<br>0. | 0.<br>0.<br>0. | 0.<br>0.<br>0. |
| TOTAL KNOWN<br>TOTAL UNKNOWN               |             |        | 68.9<br>0.        |            |                | 0.<br>0.       | 0.<br>0.       |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT | :           | 87.9   | 68.9              | 16.0       | 4.3            | 0.             | 0.             |
| OPTIONAL ORIGIN                            | :           | 0.     | 0.                | •          |                | 0.             | 0.             |

CATTLE WET BLUES-UNSPLIT (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 HIDE EQUIVALENTS AS OF JANUARY 9, 1997

|   | : CURF                              | RENT MARKE               | ring year                |                          | :NEXT MARKET   | ING YEAR             |
|---|-------------------------------------|--------------------------|--------------------------|--------------------------|----------------|----------------------|
|   | :OUTSTANDIN                         | NG SALES:A               | CCUMULATED               | EXPORTS                  | : OUTSTANDING  | SALES                |
| DESTINATION   | :THIS WEEK:                         | : YR AGO:TI              | HIS WEEK: Y              | YR AGO                   | :THIS WEEK:    | R AGO                |
| EUROPEAN UNION<br>FRANCE<br>ITALY<br>NETHLDS<br>SPAIN           | : 32.8<br>: 0.<br>: 32.8<br>: 0.    | 8.1<br>55.9              | 3.8<br>0.<br>3.8<br>0.   | 0.<br>26.3               | 0.<br>0.       | 0.<br>0.             |
| JAPAN   | .9                                  | 4.2                      | 0.                       | 0.                       | 0.             | 0.                   |
| CHINA   | : 0.                                | 0.                       | 1.8                      | 0.                       | 0.             | 0.                   |
| TAIWAN  | :<br>: 14.5                         | 51.4                     | 5.4                      | 4.0                      | 0.             | 0.                   |
| OTHER ASIA AND OCEANIA BANGLADH HG KONG INDNSIA KOR REP THAILND | : 0.<br>: 15.7<br>: 48.0<br>: 108.5 | .9<br>.7<br>22.6<br>20.5 | 0.<br>1.0<br>4.8<br>29.4 | 0.<br>0.<br>44.0<br>24.0 | 0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0. |
| WESTERN HEMISPHERE<br>C RICA<br>MEXICO                          | : 4.7<br>: 2.3<br>: 2.4             | 0.<br>0.<br>0.           | .5<br>.5<br>0.           | 0.<br>0.<br>0.           | 0.<br>0.<br>0. | 0.<br>0.<br>0.       |
| TOTAL KNOWN<br>TOTAL UNKNOWN                                    | : 234.9                             | 184.4                    | 47.4                     | 99.5                     | 0.             |                      |
| TOTAL KNOWN & UNKNOWN   | : 234.9                             | 184.4                    | 47.4                     | 99.5<br>0.               | 0.             | 0.                   |
| EXPORTS FOR OWN ACCT OPTIONAL ORIGIN                            | : 0.                                | 0.                       | 0.                       | 0.                       | 0.             | 0.                   |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 HIDE EQUIVALENTS AS OF JANUARY 9, 1997

|  | : CURR                                   | ENT MARKETI                         | NG YEAR              |                               | :NEXT MARKET         | ING YEAR             |
|--|--|-------------------------------------|----------------------|-------------------------------|----------------------|----------------------|
|  | :OUTSTANDIN                              | G SALES:ACC                         | UMULATED             | EXPORTS                       | : OUTSTANDIN         | G SALES              |
| DESTINATION  | :THIS WEEK:                              | YR AGO:THI                          | S WEEK: Y            | R AGO                         | :THIS WEEK:          | YR AGO               |
| EUROPEAN UNION GERM, FR ITALY PORTUGL SPAIN                | : 18.1<br>: 0.<br>: 0.<br>: 0.<br>: 18.1 | 60.3<br>2.3<br>10.8<br>23.5<br>21.0 | 0.<br>0.<br>0.<br>0. | 4.0<br>0.<br>0.<br>2.7<br>1.3 | 0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0. |
|  | :  |                                     |                      |                               |                      | 0.                   |
| JAPAN<br>CHINA   | : .                                      | 16.3<br>14.3                        |                      |                               | 0.<br>0.             | 0.                   |
| TAIWAN   | :<br>: 0.                                | 8.3                                 | 0.                   | 1.3                           | 0.                   | 0.                   |
| ISRAEL<br>KOR REP  | : 4.9                                    | 1.8<br>1.3<br>4.7                   | 0.                   | 3.3<br>2.0<br>0.<br>0.<br>1.3 | 0.                   | 0.<br>0.<br>0.<br>0. |
| AFRICA<br>REP SAF  | : 6.4<br>: 6.4                           | 1.5<br>1.5                          | 1.1                  | 0.<br>0.                      | 0.<br>0.             | 0.<br>0.             |
| WESTERN HEMISPHERE<br>C RICA<br>DOM REP<br>MEXICO          | : 16.5<br>: 0.<br>: 7.0<br>: 9.5         | 15.9<br>13.2<br>0.<br>2.7           | 0.<br>0.<br>0.       | 2.5<br>2.5<br>0.              | 0.<br>0.<br>0.<br>0. | 0.                   |
| TOTAL KNOWN TOTAL UNKNOWN                                  |  |                                     |                      |                               |                      | 0 .<br>0 .           |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN | : 85.1                                   | 137.4                               | 5.9<br>0.            | 19.8                          | 0.                   | 0.                   |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 POUNDS AS OF JANUARY 9, 1997

| :                                     | CURRENT MARKET   | TING YEAR :1   | NEXT MARKETING YEAR                       |
|---------------------------------------|--|--|---|
|                                       |  |  |   |
| :OUT                                  | STANDING SALES: AC   | CCUMULATED EXPORTS:                                      | OUTSTANDING SALES                         |
| DESTINATION :THI                      | S WEEK: YR AGO:TH  | HIS WEEK: YR AGO :                                       | THIS WEEK: YR AGO                         |
| FRANCE : GERM, FR : ITALY : NETHLDS : | .036.0 811.3<br>0. 12.3<br>325.0 200.0<br>120.0 304.0<br>80.0 80.0<br>466.0 215.0<br>45.0 0. | 90.0 0.<br>0. 0.<br>0. 0.<br>0. 0.<br>45.0 0.<br>45.0 0. | 0. 0.<br>0. 0.<br>0. 0.<br>0. 0.<br>0. 0. |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR 1000 POUNDS AS OF JANUARY 9, 1997

| 1000 POUNDS  | AS O                                      | OANOARI 9                          | , 1001                     |                                 |                      |                            |
|--|---|------------------------------------|----------------------------|---------------------------------|----------------------|----------------------------|
|  |   |                                    |                            |                                 | :NEXT MARKETIN       | IG YEAR                    |
|  | :OUTSTANDIN                               | NG SALES:AC                        | CUMULATEI                  | EXPORTS                         | : OUTSTANDING        | SALES                      |
| DESTINATION  | :THIS WEEK                                | : YR AGO:TH                        | IS WEEK:                   | YR AGO                          | :THIS WEEK: YF       | AGO                        |
| CHINA  | : 1426.9                                  | 855.0                              | 0.                         | 216.9                           | 0.                   | 0.                         |
| TAIWAN   | 945.0                                     | 1224.2                             | 152.4                      | 0.                              | 0.                   | 0.                         |
| OTHER ASIA AND OCEANIA HG KONG INDNSIA KOR REP PAKISTN  WESTERN HEMISPHERE BRAZIL CANADA COLOMB MEXICO | : 10160.0<br>: 2791.4<br>: 3696.0<br>: 0. | 8477.2<br>2414.3<br>3422.6<br>40.0 | 497.3<br>0.<br>461.0<br>0. | 651.8<br>473.6<br>634.8<br>45.0 | 0.<br>0.<br>0.<br>0. | 0.<br>0.<br>0.<br>0.<br>0. |
| TOTAL KNOWN TOTAL UNKNOWN  | : 20381.5                                 | 19445.7                            | 1200.7                     |                                 | 0.                   | 0.                         |
| TOTAL KNOWN & UNKNOWN EXPORTS FOR OWN ACCT OPTIONAL ORIGIN   |   |                                    | 1200.7                     |                                 | 0.                   | 0.                         |

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